

# INTERIM FINANCIAL REPORT

January-June 2015

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## KEY FINANCIAL INFORMATION

## PROFIT AND LOSS

(EUR MILLION)	Q2 2015	Q2 2014	Change	HI 2015	HI 2014	Change
<b>Revenues</b>	<b>334.9</b>	<b>315.3</b>	<b>6.2%</b>	<b>586.0</b>	<b>565.3</b>	<b>3.7%</b>
thereof Western Europe	83.5	77.2	8.2%	160.0	152.7	4.8%
thereof Central, Northern & Eastern Europe	115.4	112.4	2.7%	190.9	197.9	-3.5%
thereof Southern Europe	58.0	49.1	18.1%	93.1	79.7	16.9%
thereof Asia & Africa	36.6	35.2	4.1%	69.1	62.2	11.0%
thereof Chimneys & Energy Systems	44.2	44.8	-1.3%	77.6	79.8	-2.8%
thereof Central Products & Services	24.7	26.3	-5.8%	49.1	54.1	-9.2%
Reconciliation / inter-segment revenues	-27.6	-29.6	7.0%	-53.9	-61.1	11.8%
<b>Gross Profit</b>	<b>101.4</b>	<b>98.2</b>	<b>3.3%</b>	<b>162.3</b>	<b>158.5</b>	<b>2.4%</b>
<i>in % of revenues</i>	30.3%	31.1%		27.7%	28.0%	
<b>Operating EBITDA<sup>(1)</sup></b>	<b>60.5</b>	<b>60.2</b>	<b>0.4%</b>	<b>77.6</b>	<b>80.9</b>	<b>-4.1%</b>
<i>in % of revenues</i>	18.1%	19.1%		13.2%	14.3%	
thereof Western Europe	13.7	13.3	3.0%	24.4	22.8	6.9%
thereof Central, Northern & Eastern Europe	21.8	21.8	-0.3%	25.5	29.0	-12.0%
thereof Southern Europe	11.2	10.8	4.2%	11.6	11.7	-0.2%
thereof Asia & Africa	6.4	6.5	-1.5%	10.4	9.8	6.2%
thereof Chimneys & Energy Systems	8.2	7.9	3.7%	7.7	7.9	-1.9%
thereof Central Products & Services	-0.8	0.0	n.a.	-2.0	-0.1	>-100%
<b>Operating income<sup>(1)</sup></b>	<b>38.8</b>	<b>37.4</b>	<b>3.7%</b>	<b>33.7</b>	<b>33.6</b>	<b>0.3%</b>
<i>in % of revenues</i>	11.6%	11.9%		5.8%	5.9%	
Non-operating result <sup>(1)</sup>	-3.3	0.6	n.a.	1.0	0.7	56.9%
<b>EBIT</b>	<b>35.5</b>	<b>38.0</b>	<b>-6.5%</b>	<b>34.7</b>	<b>34.3</b>	<b>1.4%</b>
Net financial result	-10.5	-8.0	-31.0%	-20.5	-26.5	22.7%
Profit (Loss) for the period	17.0	20.8	-18.3%	9.7	5.2	85.3%

## OTHER FINANCIAL KEY FIGURES

(EUR MILLION)	Q2 2015	Q2 2014	Change	HI 2015	HI 2014	Change
Net cash from operating activities	33.4	-9.3	n.a.	-45.5	-67.8	32.9%
Capital expenditure <sup>(1) / (2)</sup>	9.9	8.9	11.5%	14.6	12.1	21.2%
	<b>June 2015</b>	<b>June 2014</b>	<b>Change</b>			
Equity	120.6	107.2	12.6%			
Capital employed <sup>(1) / (3)</sup>	770.9	741.8	3.9%			
Net debt <sup>(4)</sup>	444.2	437.4	1.6%			
Net debt / Operating EBITDA (LTM) <sup>(1)</sup>	2.3x	2.3x				
Operating EBITDA (LTM) <sup>(1)</sup> / net interest expense (LTM)	6.4x	5.1x				
Employees, full-time equivalents (FTE) at the end of the period	7,606	7,333	3.7%			

## REVENUES BY PRODUCT GROUP

(EUR MILLION)	Q2 2015	Q2 2014	Change	HI 2015	HI 2014	Change
Concrete roof tiles	135.0	128.8	4.8%	231.0	222.7	3.7%
Clay roof tiles	80.4	71.2	12.8%	137.0	126.8	8.1%
Components	69.6	66.5	4.7%	130.8	129.4	1.1%
Chimneys & Energy Systems	45.0	45.5	-1.1%	78.9	80.6	-2.1%
Other	4.9	3.3	51.2%	8.3	5.9	39.5%
<b>Total Revenues</b>	<b>334.9</b>	<b>315.3</b>	<b>6.2%</b>	<b>586.0</b>	<b>565.3</b>	<b>3.7%</b>

<sup>(1)</sup> Non-IFRS-GAAP figure<sup>(2)</sup> Defined as additions to property, plant & equipment<sup>(3)</sup> Defined as tangible assets plus inventories plus trade and other receivables minus total payables<sup>(4)</sup> Calculated as external financial debt minus cash and cash equivalents

Due to rounding, slight discrepancies in totals and percentage figures may occur.

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## COMPANY HIGHLIGHTS AT A GLANCE



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**DEAR SHAREHOLDERS,**

After a promising start into the year in the first quarter, we have seen a further volume uptrend and a strengthened market position in many European countries in the second quarter: volume growth continued in the UK and accelerated in the Netherlands and Poland. In Germany, we reached the volume levels of the previous year. European tile volumes in the second quarter 2015 went up approx. 9% on a reported basis and up approx. 1% like-for-like. This positive trend was only dampened by a few markets that have not yet stabilised, such as France and Italy, and the strong decline of the Chinese market.

Through strict management of fixed costs of production and SG&A costs, especially in difficult markets we have limited the negative volume effect on earnings. With positive pricing and a strong components business, Operating EBITDA marginally exceeded the previous year's quarter.

We maintained our excellent cash flow generation by keeping net debt at a similar level compared to June 2014 despite exceptional cash outs of EUR 84.0 million in the last twelve months for the value-accretive acquisition of Cobert (EUR 27.0 million), the payment of a first and substantial dividend (EUR 11.8 million), one-time cash effects resulting from the refinancing and IPO in 2014 (EUR 15.5 million) and cash effective legacy provisions (EUR 29.7 million, mainly related to the restructuring in 2012/2013).

We have also kept the company in good shape to profit from future volume growth and the roll-out of additional measures under our Top Line Growth Programme, including the execution of further value-accretive bolt-on M&A transactions that are currently being evaluated.

Following the successful product launch of WrapTec in Denmark, market research in Europe has been intensified in the course of the second quarter of 2015 to extend the product's offering to further markets. Product launches in further countries such as the UK are scheduled for Q4 2015.

We view this performance as a very good basis for achieving our full-year revenue targets and creating further value for our shareholders.

Luxembourg, 5 August 2015



PEPYN DINANDT  
Chief Executive Officer



GERHARD MÜHLBEYER  
Global Industrial Director



MATTHEW RUSSELL  
Chief Financial Officer

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# INVESTOR RELATIONS

The shares of the Braas Monier Building Group S.A. are traded in the regulated market (Prime Standard) of the Frankfurt Stock Exchange. We opted for the Prime Standard of the regulated market of Frankfurt Stock Exchange and thus for high international transparency standards, and comprehensive capital market communication. Our Investor Relations activities strongly focused on intensifying the relationship with existing shareholders as well as presenting the equity story to further potential, long-term oriented investors in personal meetings. In the first half of 2015, Senior Management participated in road shows and capital markets conferences in London, Frankfurt, Paris, Milan, Zurich, New York and Boston.

## KEY INFORMATION BRAAS MONIER BUILDING GROUP S.A. SHARES

ISIN	LU1075065190
WKN	BMSA01
Stock Exchange Code	BMSA
Reuters Instrument Code	BMSA.DE / BMBG.F
Bloomberg Code	BMSA GR / BMSA GY
No. of shares outstanding	39,166,667
Transparency Standard	Prime Standard Frankfurt Stock Exchange
Market Segment	Regulated Market
Sector	Construction
Subsector	Building Materials
Index:	SDAX
Specialist	Baader Bank AG
Designated Sponsors	J.P. Morgan Securities PLC HSBC Trinkaus & Burkhardt AG
Share Price (Xetra Closing)	
High YTD (1 June 2015)	EUR 26.35
Low YTD (9 January 2015)	EUR 15.85
Ultimo (30 June 2015)	EUR 24.50
Market Capitalisation (30 June 2015)	EUR 959.6 million
Free Float <sup>(1)</sup>	51.60 %
Net income per share 2014	EUR 1.02
Dividend per share 2014	EUR 0.30

<sup>(1)</sup> According to definition of Deutsche Börse AG

## ANNUAL GENERAL MEETING / DIVIDEND

At the first Annual General Shareholders Meeting (AGM), which was held in Luxembourg on 13 May 2015, the shareholders followed the proposal of the Board of Directors for a first and substantial dividend payment of EUR 0.30 per ordinary share. This resulted in a cash dividend payment in the total amount of EUR 11.8 million, representing a pay-out ratio of 29.4% of net profit attributable to ordinary shareholders.

Our dividend policy is directly linked to our financial leverage. We intend to pay dividends, targeting a dividend ratio between 25% and 50% of the consolidated net profit, only when and in respect of fiscal years in which both the reported leverage ratio (defined as Operating EBITDA to net debt) as of 31 December of such year and the expected leverage ratio as of 31 December of the year of the dividend payment, is less than 2.0 times. The achieved leverage ratio in 2014 (1.7 times) and the current expectations for the leverage ratio at the end of 2015 thus allowed for a dividend payment in 2015 for the business year 2014.

## RESEARCH COVERAGE

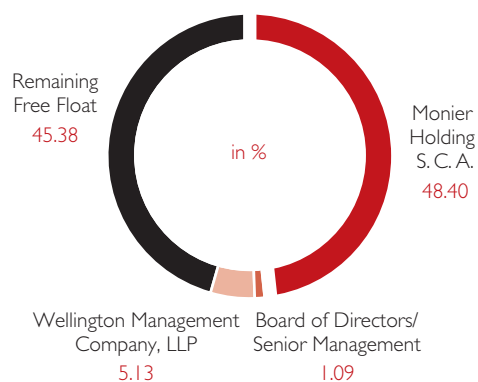
Date	Institute	Target Price (EUR)	Recommendation
May 2015	Berenberg	27.00	Buy
July 2015	Exane BNP Paribas	31.00	Outperform
July 2015	Goldman Sachs	27.00	Buy
July 2015	HSBC	26.00	Hold
July 2015	Jefferies	27.90	Buy
July 2015	J.P. Morgan	28.00	Overweight
July 2015	UBS	27.00	Buy

## DIRECTORS' DEALINGS

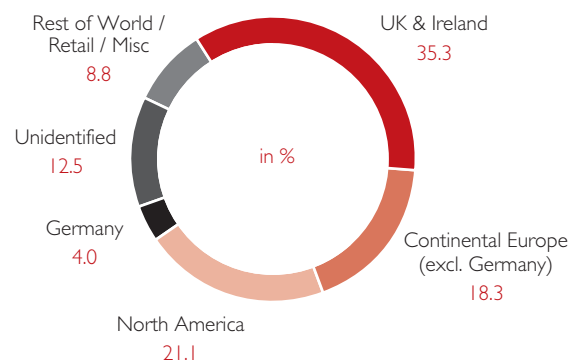
Date	Total position No. of shares	Type	No. of shares	Share price in EUR	Person
31 Dec 2014	223.481				Pepyn Dinandt
2 June 2015		sell	20,000	26.0381	Pepyn Dinandt
25 June 2015		sell	8,560	24.6879	Pepyn Dinandt
26 June 2015		sell	1,440	24.5000	Pepyn Dinandt
30 June 2015	193.481				Pepyn Dinandt

## SHAREHOLDER STRUCTURE

Shareholder Structure according to Voting Rights Announcements and Directors' Dealings



Regional split of Free Float (excl. Board of Directors / Senior Management) according to Shareholder Identification Update, March 2015



# INTERIM GROUP MANAGEMENT REPORT

## Market development

We are a leading manufacturer and supplier of pitched roof products, including both roof tiles and roofing components, in Europe, parts of Asia and South Africa, based on volumes sold. We have been making pitched roof products for almost a century, and our expertise, developed over this extended period of time, covers all steps of the manufacturing process and makes us a preeminent roofing manufacturer. We are one of the few manufacturers to sell both a comprehensive range of concrete and clay tiles for pitched roofs and complementary roofing components designed to cover various functional aspects of roof construction. In 2014, we generated approximately 90% of our revenues in Europe, with Germany (27% of revenues in 2014) being the most significant single market, followed by the United Kingdom (12%), France (11%) and Italy (6%). Outside Europe, Malaysia is our biggest single market, accounting for 4% of revenues in 2014.

In an industry with low visibility, short-term quarterly trends are difficult to assess precisely. This is even more the case in the first half of the year in which changing weather patterns have a significant potential to distort the comparison with the previous years. So was the case in 2014, when in most European countries, favourable weather conditions created a strong start into the year, followed by a more pronounced seasonal correction in the second quarter, stretching into the beginning of the third quarter as well.

Continued growth characterised the UK market even though uncertainties ahead of the general election prevented it from realising its full potential in the second quarter. After the election, the attractive incentive programmes were confirmed (e.g. 'Help-to-Buy-Scheme') with a reassuring impact on the market. In Germany, indicators such as house availability and the increase of real estate prices especially in urban areas point to a slight decrease of the market. The French market has probably further declined in the first six months of the year, particularly the new build sector, a development that was indicated also by the sales trends of housing companies in 2014. However, constantly positive housing reservations in the first months of 2015 indicate a change in trend. The market environment in Italy has been challenging. Despite historical low levels of housing starts already reached in 2013 and even more so in 2014, a pick-up in the residential sector is not visible to date. In other European markets, increasing construction activity has been seen in countries such as the Netherlands, Spain and Portugal, Poland and parts of Scandinavia. In Asia & Africa, the market of South Africa continued to grow. In the considered period, the Chinese market strongly deteriorated due to large amounts of unsold housing stocks. Malaysia has shown an overall flattish trend in H1 2015 yet with a pull-forward of construction activity from Q2 into Q1 due to the introduction of VAT in April.

For 2015, Braas Monier expects strong growth in European markets such as the UK and the Netherlands as well as moderate growth in some parts of Scandinavia and South-Eastern Europe. A stable market development is expected for Austria. The German market is expected to decline slightly. The Italian and French market have both not lived-up to original expectations in the first six months of 2015. Based on the current macroeconomic

development and leading indicators, management is confident to recoup at least in France some of the missing volume in the second half of the year. The current business year should form the low point of both markets. In the emerging markets, growth is foreseen in South Africa and a flat development in Malaysia. China is expected to not recover in the second half of 2015 and to stabilise only in 2016. The components business is expected to show a good improvement in performance supported by rising national and international building standards, especially in regards to energy efficiency and safety. With regard to the Chimneys & Energy Systems business, expectations are for an overall slight decline of the markets. Braas Monier will continue to strive for above-market growth by rolling out further initiatives under its 'Top Line Growth' programme to existing and new countries.

In the light of the macro-economic development in some countries, management has re-evaluated a number of intended growth projects. Projects which no longer fulfill the strictly required internal hurdle rates based on the current business outlook were postponed (e.g. the relocation of a plant in China) or further optimised. In several cases, this led to either a reduction or a postponement of Capex needs. In 2015, additional Capex for future growth projects will thus amount to approx. EUR 6 million, approx. EUR 2 million less than originally expected.

#### ADDITIONAL GROWTH POTENTIAL TAPPED VIA BOLT-ON M&A



##### **Cobert (Spain and Portugal)**

We won additional mid-term revenues and earnings potential with the takeover of Cobert, the Spanish and Portuguese market leaders in roof tiles. The transaction was closed on 15 January 2015. We expect these businesses to grow revenues in 2015 to around EUR 38 million and to improve EBITDA to approximately EUR 5 million including synergies. In a normalised environment and including synergies we believe these companies may have a revenue potential of at least EUR 50 million and around EUR 10 million in EBITDA, thus reaching profitability levels that Braas Monier already achieved in several comparable markets in Southern Europe in the past under normal market conditions.

##### **Golden Clay Tiles (Malaysia)**

On 10 April 2015, Braas Monier signed an agreement to acquire Golden Clay Industries Sdn Bhd (GCI), leader in Malaysia for manufacturing and supplying clay roof tiles and fittings. With the agreed acquisition of GCI we further extend our leadership position in Malaysia and acquire one of the premium H-cassette manufacturers in the Asia-Pacific region, which we believe will deliver sizeable synergies.

For 2014, GCI reported revenues of MYR 35.0 million and an EBITDA of MYR 8.5 million, on a pro-forma basis. Including substantial synergies, Management believes GCI will in the medium term increase revenues to more than MYR 55 million and EBITDA to at least MYR 21 million, leading to a strong cash flow profile. The acquisition will be financed from free cash flow and is expected to close latest in October 2015.

On the basis of GCI's current planning and assuming closing in October 2015, revenue and EBITDA contribution is expected to be approx. MYR 6 million and MYR 1.7 million, respectively, for 2015.

In the context of further potential bolt-on acquisitions, active discussions are currently being held in a number of countries.



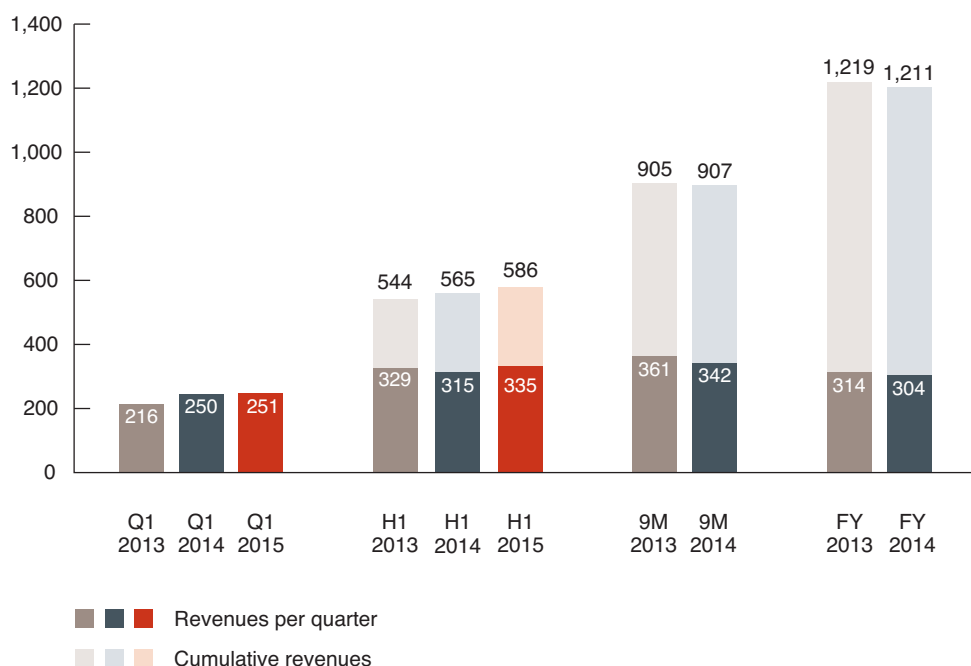
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# Financial review

## INCOME STATEMENT

Revenues in the second quarter 2015 increase by 6.2% or EUR 19.6 million from EUR 315.3 million (Q2 2014) to EUR 334.9 million. Positive exchange rate effects (EUR 7.0 million) and the first time inclusion of Cobert (EUR 9.0<sup>1</sup> million) accounted for EUR 16.0 million or 5.1 percentage points of this growth. The like-for-like increase of 1.1% was driven by better pricing and a strong components business. Tile volumes and Chimneys & Energy Systems sales were marginally down on Group level. Tiles volumes in Europe alone were up by approx. 9% in the second quarter (approx. 1% excluding Cobert), despite the difficult markets in France and Italy. Volumes in Asia & Africa profited from good growth in South Africa but overall ended below Q2 2014 levels particularly due to the strong decline in China.

## REVENUES (EUR MILLION)



Cumulated with the first quarter, H1 revenues in 2015 reached EUR 586.0 million, EUR 20.7 million or 3.7% more than in the first six months of 2014 (EUR 565.3 million). The increase was predominantly driven by the additional revenues stemming from the acquisition of Cobert (EUR 15.1 million) and positive currency effects (EUR 13.3 million). Like-for-like revenues in the first six months were still negative (-1.3%) due to volumes in the first quarter 2015 lagging behind the Q1 2014 level which strongly benefitted from favourable weather conditions.

The KPI for European Components, which measures the amount of component revenues<sup>2</sup> per m<sup>2</sup> roofing tiles sold, increased on a comparable basis (i.e. excluding Cobert) in the

<sup>(1)</sup> Before inter-company eliminations

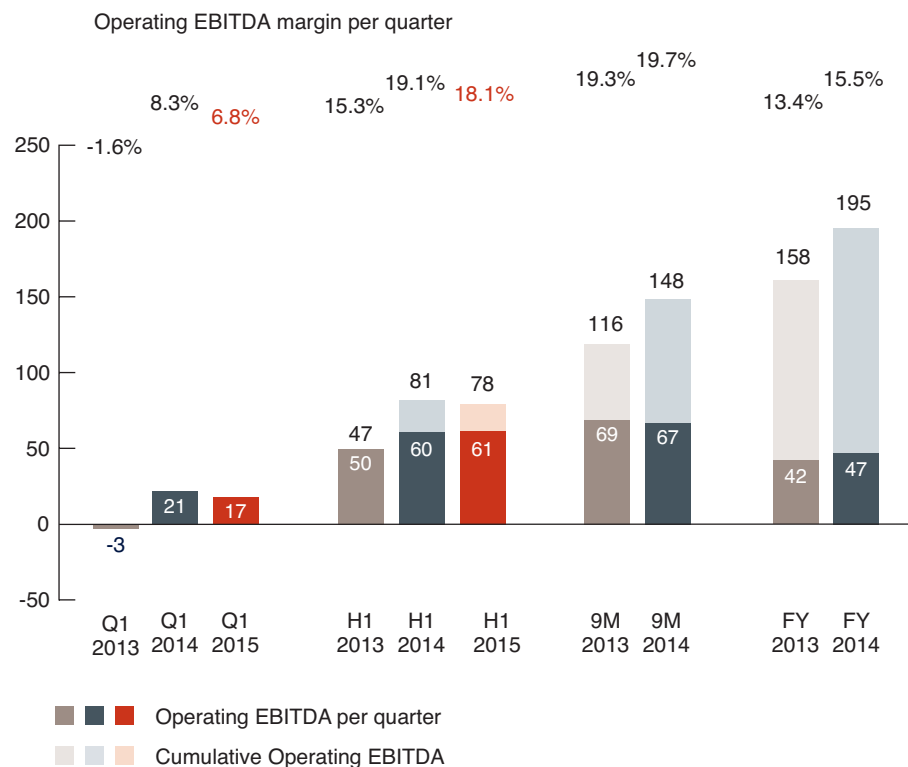
<sup>(2)</sup> Excluding the components-only brand Klöber

first six months from EUR 2.51 per m<sup>2</sup> by 3.6% to EUR 2.60 per m<sup>2</sup>. Including Cobert, the KPI decreased to EUR 2.44 per m<sup>2</sup>. The level of components per m<sup>2</sup> roofing tiles sold in Spain and Portugal is currently very low and is a key focus area of our integration plans. In the medium term, increasing this KPI towards a level similar to the one Braas Monier achieves in comparable markets will deliver sizeable synergies.

Braas Monier reported a gross profit of EUR 101.4 million (Q2 2014: EUR 98.2 million). The increase of 3.3% was dampened by a temporary change in stock effect. The first half year typically sees a seasonal build-up in working capital due to production levels above actual sales levels. Compared to the previous year's quarter, this production overhang was less pronounced in Q2 2015. Under IFRS accounting, the lower change in stock resulted in a negative EBITDA contribution of EUR 2.4 million in Q2 2015, which is expected to reverse in the second half of 2015. Excluding this effect gross profit growth would have been close to the level of revenue growth in Q2 (+6.2%). In the first half of 2015, the gross profit improved by EUR 4.2 million from EUR 158.5 million to EUR 162.3 million, including a negative change in stock effect of EUR 2.0 million.

In line with the company's general approach, average selling price increases were at least sufficient to compensate for moderate variable cost increases during the second quarter 2015. Excluding change in stock effects all remaining fixed cost increases could be compensated for. We thereby protected our high operational leverage. Any anticipated volume growth in the upcoming months will thus strongly contribute to EBITDA growth.

#### OPERATING EBITDA (EUR MILLION)



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The Operating EBITDA of EUR 60.5 million reached last year's level of EUR 60.2 million. Positive exchange rate effects (EUR 1.3 million) and the EBITDA contribution of Cobert (EUR 1.2 million) supported this stabilization (like-for-like: -3.6%). In the first half-year, including the negative volume effect in the first quarter, Operating EBITDA declined by EUR 3.3 million to EUR 77.6 million (H1 2014: 80.9 million). On a like-for-like basis, the decline amounted to 7.9%.

Depreciation and amortisation amounted to EUR 22.0 million in the second quarter 2015 (Q2 2014: 23.0 million) and EUR 44.4 million in the first six months (H1 2014: EUR 47.7 million).

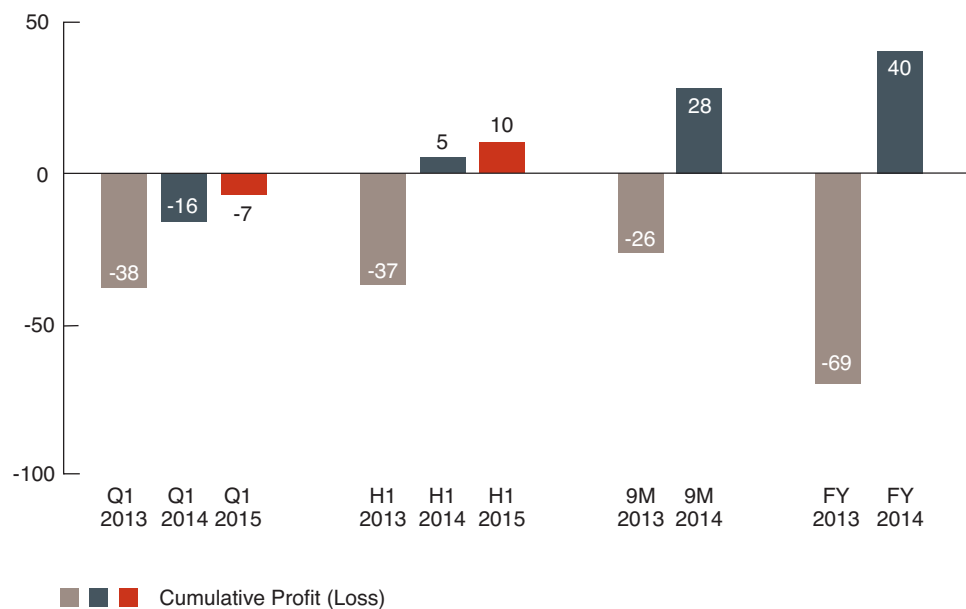
In the second quarter, the non-operating result amounted to EUR -3.3 million (Q2 2014: EUR 0.6 million). It included impairments, e.g. in China after taking the decision not to move one plant inland, as well as expenses related to strategic growth and performance measures such as the setup and implementation of the Group-wide Go4ProcessEfficiency Programme, expenses related to M&A and post merger integration, the envisaged product launch of WrapTec in further countries in Europe and the development of further component-based adjacent product innovations.

In the first six months of 2015, the non-operating result stood at EUR 1.0 million (H1 2014: EUR 0.7 million) as a non-operating result of EUR 4.3 million was reported in the first three months of 2015 (EUR 0.1 million in Q1 2014). This primarily related to effects in connection with the acquisition of Cobert in Spain and Portugal. For further details see Note 8.

The Q2 net financial result declined by EUR 2.5 million to EUR -10.5 million (Q2 2014: EUR -8.0 million). Finance income in the previous year's quarter included a positive one-time non-cash income of approx. EUR 13 million due to the extinguishment of a LIBOR floor included in the previous financing structure. Finance cost in the Q2 2014 also included fees and costs directly related to the IPO in June 2014 of approx. EUR 10 million. For the first six months 2015 the net financial result improved by EUR 6.5 million from EUR -26.5 million to EUR -20.5 million, driven mainly by lower interest costs in the first quarter 2015, following the refinancing in April 2014.

Earnings before taxes (EBT) amounted to EUR 25.1 million in the second quarter 2015 (Q2 2014: EUR 30.0 million) and EUR 14.3 million in the first half 2015 (H1 2014: EUR 7.8 million). By applying the expected full-year tax rate of 32.2% (Q2 2014: 30.6%), income tax expenses of EUR 8.1 million were shown in Q2 2015 (Q2 2014: EUR 9.2 million) and of EUR 4.6 million in the first half of 2015 (H1 2014: EUR 2.6 million).

### PROFIT (LOSS) FOR THE PERIOD (EUR MILLION)



The net result for the period from January to June improved by 81.4% to EUR 9.7 million (H1 2014: EUR 5.2 million). In the second quarter, the net result declined from EUR 20.9 million to EUR 17.0 million. The net result divided by the number of shares outstanding (39,166,667) improved in H1 2015 by EUR 0.12 to EUR 0.25 per share (H1 2014: EUR 0.13 per share). In Q2, it declined from EUR 0.53 in 2014 to EUR 0.43 in 2015.

### BALANCE SHEET

The balance sheet total increased by 1.8% compared to the end of 2014 to EUR 1,489.9 million.

Non-current assets increased from EUR 948.6 million at the end of 2014 to EUR 962.6 million at the end of June 2015. Depreciation and amortisation during the first six months of 2015 amounted to EUR 44.4 million (previous year's period: EUR 47.1 million), thereof EUR 37.9 million relating to property, plant and equipment and EUR 6.5 million relating to intangible assets (H1 2014: EUR 39.7 million and EUR 7.4 million, respectively). In the first six months of 2015, Braas Monier acquired property, plant and equipment in the amount of EUR 13.9 million as well as intangible assets in the amount of EUR 0.7 million (H1 2014: EUR 11.0 million and EUR 1.1 million respectively). In total, the Group acquired fixed assets in the amount of EUR 48.9 million in the first six months of 2015 (H1 2014: EUR 12.1 million), whereof EUR 34.3 million relate to the acquisition of Cobert in Spain and Portugal. Deferred tax assets decreased by EUR 3.2 million to EUR 34.3 million, mainly driven by the development of long-term provisions for pensions (see below / see Note 7).

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Current assets increased compared to year end 2014 by EUR 11.9 million to EUR 527.3 million. The first two quarters show a seasonally typical increase in working capital, which was predominantly financed from cash and cash equivalents in H1 2015. Compared to 31 December 2014, inventories increased by EUR 48.5 million and trade accounts receivables by EUR 52.9 million. The cash position decreased by EUR 95.1 million and was used mainly for financing the described working capital needs and the acquisition of Cobert (EUR 27.0 million, including transaction fees) in January 2015.

As a result of the positive earnings contribution in the first half-year 2015 as well as a positive accounting effect related to the treatment of pension liabilities, total equity rose from EUR 92.9 million at the end of 2014 to EUR 120.6 million at 30 June 2015.

Provisions for pension liabilities and similar obligations declined to EUR 379.5 million (EUR 395.8 million at 31 December 2014) on the back of higher discount rates driven by increased yields of High Quality Corporate Bonds. This change in trend only occurred in the second quarter of the current business year. Until Q1 2015 discount rates continuously declined, resulting in an increase of those provisions since 2010 of approx. EUR 127 million. This pure accounting effect had no impact on cash payments related to pension payments. Despite the significant increase in the liability over the past years, cash payments have been stable at a level of around EUR 15 million per annum. The liabilities mostly relate to unfunded schemes in Germany with pensioners being paid directly from the company's free cash flow.

## CASH FLOW

Net cash from operating activities rose significantly by EUR 42.8 million to EUR 33.4 million in the second quarter 2015 (Q2 2014: EUR -9.3 million). This improvement was driven by a better working capital development (EUR -3.5 million in Q2 2015 versus EUR -21.3 million in Q2 2014) and lower interest and finance fees (EUR -9.3 million in Q2 2015 versus EUR -34.0 million in Q2 2014). The change in working capital mainly reflects a pure timing effect. Due to the mild weather in Q1 2014, the build-up in working capital until 31 March 2014 was below its normal levels. As such, the comparable starting point for the Q2 development was distorted compared to the current business year. Taking into account the first six months as a whole, the change in working capital in 2015 (EUR -84.3 million) was more comparable to the previous year (EUR -78.2 million). The financial result in Q2 and H1 2014 was burdened by one-time effects resulting from the refinancing in April 2014 (approx. EUR 17 million) and the IPO in June 2014 (approx. EUR 3.5 million). The underlying interest result improved following the refinancing in April 2014 and the sizeably reduced gross debt levels of approx. EUR 100 million since the end of Q1 2014. Change in provisions were less negative in Q2 2015 than in Q2 2014 – even more pronounced development in the H1 comparison – as most legacy provisions built at the end of 2013 in relation with the successful restructuring are meanwhile paid for. In the first half of 2015, net cash from operating activities improved by EUR 22.3 million to EUR -45.5 million (H1 2014: EUR -67.8 million).

Net cash used in investing activities from April to June 2015 reached EUR -11.2 million and thus stayed on previous year's level (Q2 2014: EUR -11.8 million), including

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EUR 1.6 million of cash deposit in relation with the planned acquisition of Golden Clay Industries in Malaysia. In H1 2015, net cash used in investing activities widened by EUR 34.4 million to EUR -50.9 million. Investments in the first three months of 2015 were above previous year's level (EUR -16.5 million) due to the payment relating to the acquisition of Cobert in Spain and Portugal (EUR 27.0 million, including transaction fees) as well as higher investments in intangible assets and property, plant and equipment, which were mainly a carry-over effect from investment decisions relating to 2014.

Net cash from financing activities in Q2 2015 were EUR -2.3 million EUR, resulting from the dividend payment in May (EUR -11.8 million) and proceeds from loans and borrowings of EUR 9.5 million, mainly a temporary drawing of the Revolving Credit Facility. H1 2015 saw a similar development (EUR -1.5 million) for the same reasons. In 2014, net cash from financing activities reached EUR 47.5 million in Q2 (EUR 47.6 million in H1). In relation with the refinancing in April 2014, Braas Monier reduced its external debt by EUR 55.9 million. This cash outflow was overcompensated by proceeds from capital increase at the IPO (EUR 106.0 million).

Adjusted for one-time cash costs, adjusted free cash flow from January to June 2015 stood at EUR -55.8 million, EUR 8.6 million below H1 2014 (EUR -47.2 million). The decline compared to the previous year's period mainly resulted from EUR 7.6 million higher investments in property, plant and equipment, mostly a carry-over effect from 2014.

## CASH FLOW AND ADJUSTED FREE CASH FLOW

(EUR million)	Q2 2015	Q2 2014	Change	H1 2015	H1 2014	Change
Net cash from (used in) operating activities	33.4	-9.3	n.a.	-45.5	-67.8	32.9%
Net cash used in investing activities	-11.2	-10.6	-6.1%	-50.9	-16.5	>-100%
<b>Free Cash Flow</b>	<b>22.2</b>	<b>-19.9</b>	<b>n.a.</b>	<b>-96.4</b>	<b>-84.3</b>	<b>-14.4%</b>
Net cash used in (from) financing activities	-2.3	47.5	n.a.	-1.5	47.6	n.a.
<b>Net Cash Flow</b>	<b>20.0</b>	<b>27.6</b>	<b>-27.5%</b>	<b>-97.9</b>	<b>-36.7</b>	<b>&gt;-100%</b>
Cash and cash equivalents at the beginning of the period	66.2	143.0	-53.7%	180.9	207.5	-12.8%
Effect of exchange rate fluctuations on cash and cash equivalents	-0.3	0.0	n.a.	2.8	-0.2	n.a.
<b>Cash and cash equivalents at the end of the period</b>	<b>85.9</b>	<b>170.6</b>	<b>-49.7%</b>	<b>85.9</b>	<b>170.6</b>	<b>-49.7%</b>
<b>Adjustments on 'Free Cash Flow' (above)</b>						
Acquisitions and dispositions	1.6	-0.7	n.a.	26.9	-1.0	n.a.
Refinancing / IPO	0.0	19.0	-100.0%	1.3	19.0	-93.4%
Operational restructuring	3.1	8.4	-63.0%	5.8	18.7	-69.0%
Warranty / Litigation / Other	5.0	0.0	n.a.	6.6	0.4	>100%
<b>Adjusted Free Cash Flow</b>	<b>31.9</b>	<b>6.8</b>	<b>&gt;100%</b>	<b>-55.8</b>	<b>-47.2</b>	<b>-18.3%</b>

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## FINANCING AND TREASURY

As of 30 June 2015, the financial liabilities of the Group mainly consisted of the Senior Secured Floating Rate Notes of EUR 315 million (EURIBOR + 500 basis points) and the remaining outstanding amounts under the Term Loan B of EUR 200 million (EURIBOR + 400 basis points). Both instruments mature in 2020. From April 2015 on, the Senior Secured Floating Rate Notes are redeemable at the option of the issuer for 101% (in 2015, and for 100% in 2016 and thereafter) plus accrued and unpaid interest. The Term Loan B is repayable at any time for 100%. Further financial flexibility is provided by the Revolving Credit Facility of EUR 100 million, of which EUR 10 million were drawn at the end of June 2015.

According to the Senior Facility Agreement entered into in 2014 in connection with the refinancing, Braas Monier was required to hedge roughly two thirds of its variable interest. In July 2014, the vast majority of this hedging took place in the amount of EUR 315 million for the Senior Secured Floating Rate Notes, fixing the floating portion at 0.727% giving rise to a revised total interest rate of 5.727%. The remaining portion of the required hedging was covered by way of cap instruments.

Net debt at the end of H1 2015 stood at EUR 444.2 million. Through the excellent cash flow generation of the Company it was thus kept at a similar level compared to June 2014 (EUR 437.4 million) despite exceptional cash outs of EUR 84 million in the last twelve months for the value-accretive acquisition of Cobert (EUR 27.0 million), the payment of a first and substantial dividend (EUR 11.8 million), one-time cash effects resulting from the refinancing and IPO in 2014 (EUR 15.5 million) and cash effective legacy provisions (EUR 29.7 million, mainly related to the restructuring in 2012/2013). Pension liabilities, accrued interest and capitalised fees are not part of the Company's net debt definition. On a rolling twelve-month basis (LTM), Operating EBITDA reached EUR 192.1 million. Hence, net debt to Operating EBITDA (LTM) stood at 2.3 times at the end of the first half of 2015, thus at the same level as one year earlier. Operating EBITDA in relation to interest expense improved to 6.4 times at the end of the second quarter (5.1 times at the end of June 2014). Both ratios show significant headroom to maintenance covenants included in the financial documentation.

The company's Term Loan B (EUR 200 million) as well as its Revolving Credit Facility (EUR 100 million, of which EUR 10 million were drawn at the end of June 2015) contain ratchets directly related to the leverage ratio, one of which was triggered with effect as of April 2015. Based on the current leverage ratio, the Group is benefitting from a margin step-down of 50 basis points in both instruments, accounting for annualised savings on interest expenses of approximately EUR 1 million.

## TREASURY RATIOS

	June 2015	June 2014	Dec 2014
Net debt/ Operating EBITDA (LTM)	2.3x	2.3x	1.7x
Operating EBITDA (LTM)/ net interest expense (LTM)	6.4x	5.1x	5.0x

In June 2015, Moody's upgraded Braas Monier's corporate family rating (CFR) to B1 from B2, and the probability of default rating (PDR) to B1-PD from B2-PD. Concurrently, the rating agency has upgraded the instruments rating to Ba3 from B1. The ratings outlook is stable.

## Segment reporting

### WESTERN EUROPE<sup>(1)</sup>

(EUR million)	Q2 2015	Q2 2014	Change	Change like-for-like	HI 2015	HI 2014	Change	Change like-for-like
Revenues	83.5	77.2	8.2%	3.5%	160.0	152.7	4.8%	0.4%
Operating EBITDA <sup>(2)</sup>	13.7	13.3	3.0%	-0.8%	24.4	22.8	6.9%	2.8%
<i>in % of revenues</i>	16.4%	17.2%			15.2%	14.9%		
Operating income <sup>(2)</sup>	8.0	6.4	24.6%		13.0	8.6	50.5%	
<i>in % of revenues</i>	9.5%	8.3%			8.1%	5.7%		
Non-operating result <sup>(2)</sup>	0.0	0.0	n.a.		0.0	0.0	n.a.	
<b>EBIT</b>	<b>8.0</b>	<b>6.4</b>	<b>24.5%</b>		<b>13.0</b>	<b>8.6</b>	<b>50.4%</b>	
Capital expenditure <sup>(3)</sup>	2.0	2.0	2.3%		2.8	3.0	-5.3%	
Volumes sold tiles in million m <sup>2</sup> <sup>(2)/(4)</sup>	5.4	5.3	1.7%		10.3	10.5	-1.3%	
Average number of employees <sup>(2)/(5)</sup>	1,325	1,277	3.7%		1,318	1,287	2.4%	

(1) Incl. France, United Kingdom, the Netherlands, Belgium

(2) Non-IFRS-GAAP figure

(3) Represents additions to intangible assets and property, plant and equipment

(4) Unaudited supplementary information

(5) Average number of employees determined on a monthly basis (also considering the beginning of the period)

Business development in Western Europe was driven by two opposite trends. The United Kingdom and the Netherlands showed significant volume growth and increased component sales while France suffered from sizeable volume declines. Pricing in the segment was positive, driven mainly by the strong development in the United Kingdom. Revenues in Western Europe in Q2 2015 grew by 8.2% to EUR 83.5 million (Q2 2014: EUR 77.2 million), benefitting from a favourable foreign exchange effect of the British Pound against the Euro (like-for-like 3.5%). Similarly first half-year revenues grew by 4.8% (like-for-like 0.4%) to EUR 160.0 million (HI 2014: EUR 152.7 million), supported by a positive currency effect of EUR 6.7 million.

Operating EBITDA reached EUR 13.7 million, an increase of 3.0% (like-for-like -0.8%) in the second quarter 2015. The difficult market conditions in France and the temporary effect from change in stock did not allow for a stronger increase in the second quarter. Positive currency effects in the second quarter amounted to EUR 0.6 million. Operating EBITDA margin in Q2 this year reached 16.4% (Q2 2014: 17.2%). Operating EBITDA in HI 2015 benefitted from the strong first quarter and increased by 6.9% from EUR 22.8 million in HI 2014 to EUR 24.4 million (like-for-like 2.8%). Operating EBITDA margin thus improved by 30 basis points from 14.9% in HI 2014 to 15.2% in HI 2015.



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CENTRAL, NORTHERN & EASTERN EUROPE<sup>(1)</sup>

(EUR million)	Q2 2015	Q2 2014	Change	Change like-for-like	HI 2015	HI 2014	Change	Change like-for-like
<b>Revenues</b>	<b>115.4</b>	<b>112.4</b>	<b>2.7%</b>	<b>3.7%</b>	<b>190.9</b>	<b>197.9</b>	<b>-3.5%</b>	<b>-2.5%</b>
<b>Operating EBITDA<sup>(2)</sup></b>	<b>21.8</b>	<b>21.8</b>	<b>-0.3%</b>	<b>0.3%</b>	<b>25.5</b>	<b>29.0</b>	<b>-12.0%</b>	<b>-11.8%</b>
<i>in % of revenues</i>	<i>18.9%</i>	<i>19.4%</i>			<i>13.3%</i>	<i>14.6%</i>		
<b>Operating income<sup>(2)</sup></b>	<b>17.2</b>	<b>17.1</b>	<b>0.4%</b>		<b>16.2</b>	<b>18.1</b>	<b>-10.7%</b>	
<i>in % of revenues</i>	<i>14.9%</i>	<i>15.2%</i>			<i>8.5%</i>	<i>9.2%</i>		
Non-operating result <sup>(2)</sup>	0.0	0.0	n.a.		0.0	0.1	-100.0%	
<b>EBIT</b>	<b>17.2</b>	<b>17.1</b>	<b>0.3%</b>		<b>16.2</b>	<b>18.2</b>	<b>-11.1%</b>	
Capital expenditure <sup>(3)</sup>	3.4	1.8	93.8%		5.1	2.3	>100%	
Volumes sold tiles in million m <sup>2</sup> <sup>(2)/(4)</sup>	7.8	7.6	2.7%		12.2	12.5	-2.6%	
Average number of employees <sup>(2)/(5)</sup>	1,513	1,531	-1.2%		1,513	1,524	-0.7%	

(1) Incl. Germany, Norway, Sweden, Denmark, Finland, Estonia, Latvia, Lithuania, Poland, Russia, Ukraine

(2) Non-IFRS-GAAP figure

(3) Represents additions to intangible assets and property, plant and equipment

(4) Unaudited supplementary information

(5) Average number of employees determined on a monthly basis (also considering the beginning of the period)

In the second quarter, most countries in Central, Northern & Eastern Europe (besides Finland) at least reached the volume levels achieved in the previous year's period, together with overall slightly positive pricing in the segment. This resulted in a revenue growth of 2.7% (like-for-like 3.7%) to EUR 115.4 million (Q2 2014: EUR 112.4 million), including negative currency effects in Russia and Scandinavia of EUR 1.1 million. This positive trend in Q2 2015 could not fully compensate for the weather-related lower volumes of the first quarter. First half-year revenues declined by 3.5% (like-for-like -2.5%) to EUR 190.9 million (HI 2014: EUR 197.9 million). Negative currency movements impacted the revenue development by EUR 2.0 million.

Positive revenue development and additional cost improvements offset inflating fixed costs and the described change in stock effect. Operating EBITDA of EUR 21.8 million in Q2 2015 was virtually unchanged compared to Q2 2014. Operating EBITDA in HI 2015 of EUR 25.5 million fell EUR 3.5 million short of the comparable period in 2014 (EUR 29.0 million) due to volume-related decline from January to March.

January – June 2015

SOUTHERN EUROPE <sup>(1)</sup>

(EUR million)	Q2 2015	Q2 2014	Change	Change like-for-like	HI 2015	HI 2014	Change	Change like-for-like
Revenues	58.0	49.1	18.1 %	-0.1 %	93.1	79.7	16.9 %	-2.2 %
Operating EBITDA <sup>(2)</sup>	11.2	10.8	4.2 %	-6.8 %	11.6	11.7	-0.2 %	-9.4 %
<i>in % of revenues</i>	19.4 %	21.9 %			12.5 %	14.7 %		
Operating income <sup>(2)</sup>	5.4	5.8	-6.7 %		0.2	1.8	-88.8 %	
<i>in % of revenues</i>	9.4 %	11.8 %			0.2 %	2.3 %		
Non-operating result <sup>(2)</sup>	0.0	0.0	n.a.		-1.2	0.0	n.a.	
EBIT	5.4	5.8	-6.7 %		-1.0	1.8	n.a.	
Capital expenditure <sup>(3)</sup>	1.5	1.5	-1.6 %		2.1	2.3	-7.4 %	
Volumes sold tiles in million m <sup>2</sup> <sup>(2)/(4)</sup>	5.8	4.4	30.5 %	-2.9 %	9.4	7.2	31.2 %	-3.4 %
Average number of employees <sup>(2)/(5)</sup>	1,264	1,012	24.9 %		1,220	1,014	20.3 %	

(1) Incl. Italy, Austria, Czech Republic, Slovakia, Hungary, Turkey, Romania, Slovenia, Croatia, Bosnia, Bulgaria, Serbia, Albania, Spain and Portugal (Spain and Portugal only 2015 included)

(2) Non-IFRS-GAAP figure

(3) Represents additions to intangible assets and property, plant and equipment

(4) Unaudited supplementary information

(5) Average number of employees determined on a monthly basis (also considering the beginning of the period)

Revenues in the second quarter grew by 18.1 % to EUR 58.0 million (Q2 2014: EUR 49.1 million) and by 16.9 % to EUR 93.1 million in the first half (HI 2014: EUR 79.7 million). In both periods, the strong increase resulted from the first time inclusion of Cobert (Spain and Portugal). The acquisition was closed in January 2015 and led to additional revenues of EUR 9.0 million in the second quarter and EUR 15.1 million in the first half of 2015. The development of like-for-like revenues in Q2 2015 (-0.2 %) were burdened by on-going volume declines in Italy. Increased volumes in the remaining countries as well as positive pricing in all key regions were sufficient to counterbalance this development. Half-year revenues declined on a like-for-like basis by 2.2 %.

Operating EBITDA in Q2 2015 increased by 4.2 % from EUR 10.8 million to EUR 11.2 million due to the first-time inclusion of Cobert. On a like-for-like basis, it reduced by 6.8 % as the negative volume effect was only partially compensated for by strict cost management. Operating EBITDA margin was kept at a high level of 19.4 % in Q2 2015 (Q2 2014: 21.9 %) and 12.5 % in the first half of 2015 (HI 2014: 14.7 %).

An increase in depreciation as well as a higher number of employees at the end of the period were also directly related to the first-time inclusion of Cobert.

January – June 2015

ASIA & AFRICA <sup>(1)</sup>

(EUR million)	Q2 2015	Q2 2014	Change	Change like-for-like	HI 2015	HI 2014	Change	Change like-for-like
<b>Revenues</b>	<b>36.6</b>	<b>35.2</b>	<b>4.1 %</b>	<b>-8.3 %</b>	<b>69.1</b>	<b>62.2</b>	<b>11.0 %</b>	<b>-2.2 %</b>
<b>Operating EBITDA<sup>(2)</sup></b>	<b>6.4</b>	<b>6.5</b>	<b>-1.5 %</b>	<b>-13.6 %</b>	<b>10.4</b>	<b>9.8</b>	<b>6.2 %</b>	<b>-6.1 %</b>
<i>in % of revenues</i>	<i>17.4 %</i>	<i>18.4 %</i>			<i>15.1 %</i>	<i>15.8 %</i>		
<b>Operating income<sup>(2)</sup></b>	<b>4.3</b>	<b>4.2</b>	<b>2.8 %</b>		<b>5.6</b>	<b>5.2</b>	<b>7.6 %</b>	
<i>in % of revenues</i>	<i>11.8 %</i>	<i>12.0 %</i>			<i>8.2 %</i>	<i>8.4 %</i>		
Non-operating result <sup>(2)</sup>	-0.7	0.0	n.a.		-0.7	0.0	n.a.	
<b>EBIT</b>	<b>3.6</b>	<b>4.2</b>	<b>-13.9 %</b>		<b>4.9</b>	<b>5.2</b>	<b>-5.9 %</b>	
Capital expenditure <sup>(3)</sup>	1.2	1.6	-23.9 %		1.9	1.8	7.2 %	
Volumes sold tiles in million m <sup>2</sup> <sup>(2)/(4)</sup>	7.0	7.5	-7.2 %		13.3	13.6	-2.3 %	
Average number of employees <sup>(2)/(5)</sup>	1,933	1,865	3.6 %		1,919	1,861	3.1 %	

(1) Incl. Malaysia, China, Indonesia, India, Thailand and South Africa

(2) Non-IFRS-GAAP figure

(3) Represents additions to intangible assets and property, plant and equipment

(4) Unaudited supplementary information

(5) Average number of employees determined on a monthly basis (also considering the beginning of the period)

Asia & Africa showed the weakest operating performance of all reporting segments in Q2. Revenue growth of 4.1 % was mostly driven by positive exchange rate effects and only supported by organic growth in South Africa. In local currency, revenues were down 8.3 % with particularly strong volume reductions in China. Pull-forward effects in the run-up to the VAT introduction in Malaysia in April 2015 additionally weighed on Q2 revenues. Together with lower tile volumes, components sales also declined. Average selling prices developed positively in the second quarter. Including the first quarter, like-for-like revenues only moderately declined by 2.2 %. In Euro terms Operating EBITDA increased from EUR 62.2 million in HI 2014 to EUR 69.1 million in HI 2015. In the first quarter, the declines in China were not as pronounced as in Q2 and Malaysia benefitted from the aforementioned pull-forward effects.

Operating EBITDA decreased by 1.5 % (like-for-like -13.6 %) from EUR 6.5 million in Q2 2014 to EUR 6.4 million in Q2 2015, driven by lower volumes sold. Absolute improvements in variable as well as in fixed costs limited the decline. Positive currency effects amounted to EUR 0.9 million. In the first half Operating EBITDA increased on the back of positive exchange rate movements (EUR 1.3 million) by 6.2 % (like-for-like -6.1 %) to EUR 10.4 million (HI 2014: EUR 9.8 million).

In the light of the macro-economic development in China, management has decided to postpone the intended relocation of one plant. This led to an impairment shown in the non-operating result of EUR -0.7 million in the second quarter 2015.

January – June 2015

## CHIMNEYS &amp; ENERGY SYSTEMS

(EUR million)	Q2 2015	Q2 2014	Change	Change like-for-like	HI 2015	HI 2014	Change	Change like-for-like
<b>Revenues</b>	<b>44.2</b>	<b>44.8</b>	<b>-1.3%</b>	<b>-1.3%</b>	<b>77.6</b>	<b>79.8</b>	<b>-2.8%</b>	<b>-3.0%</b>
<b>Operating EBITDA<sup>(1)</sup></b>	<b>8.2</b>	<b>7.9</b>	<b>3.7%</b>	<b>4.1%</b>	<b>7.7</b>	<b>7.9</b>	<b>-1.9%</b>	<b>-3.4%</b>
<i>in % of revenues</i>	<i>18.5%</i>	<i>17.6%</i>			<i>9.9%</i>	<i>9.8%</i>		
<b>Operating income<sup>(1)</sup></b>	<b>5.7</b>	<b>5.3</b>	<b>7.6%</b>		<b>2.8</b>	<b>2.8</b>	<b>1.0%</b>	
<i>in % of revenues</i>	<i>12.9%</i>	<i>11.8%</i>			<i>3.6%</i>	<i>3.5%</i>		
Non-operating result <sup>(1)</sup>	0.0	0.6	-100.0%		0.0	0.6	-100.0%	
<b>EBIT</b>	<b>5.7</b>	<b>5.8</b>	<b>-2.5%</b>		<b>2.8</b>	<b>3.3</b>	<b>-16.1%</b>	
Capital expenditure <sup>(2)</sup>	1.1	1.7	-33.0%		1.6	2.3	-27.6%	
Chimneys sold (in million m) <sup>(1)(3)</sup>	0.5	0.6	-6.3%		1.0	1.1	-8.3%	
Average number of employees <sup>(1)(4)</sup>	1,170	1,186	-1.4%		1,168	1,182	-1.2%	

(1) Non-IFRS-GAAP figure

(2) Represents additions to intangible assets and property, plant and equipment

(3) Unaudited supplementary information

(4) Average number of employees determined on a monthly basis (also considering the beginning of the period)

Volume trends in the Chimneys & Energy Systems business improved in Q2 2015 compared to the first three months in which the comparable basis was distorted by the unusually mild weather in 2014. Supported by positive pricing, revenues in Q2 2015 reached EUR 44.2 million, 1.3% below the previous year's quarter (EUR 44.8 million). In the first six months, revenues declined from EUR 79.8 million in 2014 to EUR 77.6 million in 2015.

Based on an unrelenting focus on cost management that led to significant savings in SG&A costs, Operating EBITDA margin improved in the second quarter of 2015, despite lower volumes and marginally negative currency effects. It reached 18.5%, thus 90 basis points more than in Q2 2014 (17.6%). For the first half of 2015 it improved from 9.8% to 9.9%.

January – June 2015

## CENTRAL PRODUCTS &amp; SERVICES

(EUR million)	Q2 2015	Q2 2014	Change	Change like-for-like	HI 2015	HI 2014	Change	Change like-for-like
Revenues	24.7	26.3	-5.8%	-6.0%	49.1	54.1	-9.2%	-9.4%
Operating EBITDA <sup>(1)</sup>	-0.8	0.0	n.a.	n.a.	-2.0	-0.1	>-100%	>-100%
<i>in % of revenues</i>	-3.1%	-0.1%			-4.0%	-0.2%		
Operating income <sup>(1)</sup>	-1.8	-1.4	-26.8%		-4.1	-3.0	-38.3%	
<i>in % of revenues</i>	-7.3%	-5.4%			-8.3%	-5.5%		
Non-operating result <sup>(1)</sup>	-2.6	0.0	n.a.		2.9	0.0	n.a.	
EBIT	-4.4	-1.4	>-100%		-1.2	-3.0	60.3%	
Capital expenditure <sup>(2)</sup>	0.6	0.3	99.3%		1.0	0.4	>100%	
Volumes sold tiles in million m <sup>2</sup> <sup>(1)/(3)</sup>	n.a.	n.a.	n.a.		n.a.	n.a.	n.a.	
Employees as of period ended <sup>(1)/(3)</sup>	411	416	-1.1%		411	415	-1.0%	

(1) Non-IFRS-GAAP figure

(2) Represents additions to intangible assets and property, plant and equipment

(3) Average number of employees determined on a monthly basis (also considering the beginning of the period)

Revenues in Central Products & Services, which mainly result from components centrally produced and sold to other segments, were down 5.8% to EUR 24.7 million in Q2 2015 and down 9.2% to EUR 49.1 million in HI 2015. As this segment only includes part of the components business while the majority of components sales are accounted for in the other reporting segments, these numbers do not reflect the overall strong development of the components business which, on Group level, grew by 4.7% in the second quarter of 2015 and by 1.1% in the first six months.

In the first six months of 2015, the positive Operating EBITDA contribution of the components business within this reporting segment was not sufficient to fully compensate for holding and R&D costs that are also accounted for in this segment. The Operating EBITDA reduced by EUR 1.8 million to EUR -2.0 million (HI 2014: EUR -0.1 million). In the second quarter, Operating EBITDA was EUR 0.8 million below the break-even result of the previous year's period.

In the second quarter, the non-operating result amounted to EUR -2.6 million (Q2 2014: EUR 0.0 million). It included expenses related to strategic growth and performance measures such as the setup and implementation of the Group-wide Go4ProcessEfficiency Programme, expenses related to M&A and post merger integration, the envisaged product launch of WrapTec in further countries in Europe and the development of further component-based adjacent product innovations. In the first quarter of 2015, a non-operating result of EUR 5.5 million was reported. It purely related to the acquisition of Cobert in Spain and Portugal and split into the sale of a non-controlling interest (EUR 1.7 million) and the gain from bargain purchase (EUR 3.8 million). For further details see Note 8. In total, a non-operating result of EUR 2.9 million was reported for January to June 2015 (none in HI 2014).

## Risk and opportunity report

With the Braas Monier Building Group conducting its business throughout the world, it is exposed to numerous potential risks. The goal of corporate management is to minimise risks and take advantage of opportunities in order to systematically and continuously improve shareholder value and achieve targets.

The Group constantly and systematically identifies external and internal risks in all business areas and subsidiaries and evaluates them consistently throughout the Group with respect to their potential level of damage and the likelihood of the events occurring. Appropriate provisions are recognised in the balance sheet. Opportunity and risk management at Braas Monier Building Group is closely linked by Group-wide planning and monitoring systems. During the budget periods, in the context of continuous business reviews and the annual closing and pre-closing process, risks and opportunities are identified by the local Management Boards. A documented process is in place to report and evaluate ad hoc risks as they may occur in the course of the year.

A detailed risk and opportunity report, describing the most relevant aspects for Braas Monier Building Group is available in the Annual Report 2014 ('Risks and Opportunities', page 81 ff.), published on 31 March 2015.

In the first six months of 2015, no events have to be reported that could threaten the existence of the Group.

## Outlook for 2015

For 2015, Braas Monier expects strong growth in European markets such as the United Kingdom, and the Netherlands as well as moderate growth in some parts of Scandinavia and South-Eastern Europe. A stable market development is expected for Austria. The German market is expected to decline slightly. The Italian and French market have both not lived-up to original expectations in the first six months of 2015. Based on the current macroeconomic development and leading indicators, management is confident to recoup at least in France some of the missing volume in the second half of the year. The current business year should form the low point of both markets. In the emerging markets, growth is foreseen in South Africa and a flat development in Malaysia. China is expected to not recover in the second half of 2015 and to stabilise only in 2016. The components business is expected to show a good improvement in performance supported by rising national and international building standards, especially in regards to energy efficiency and safety. With regard to the Chimneys & Energy Systems business, expectations are for an overall slight decline of the markets. Braas Monier will continue to strive for above-market growth by rolling out further initiatives under its 'Top Line Growth' programme to existing and new countries.

January – June 2015

## REVENUES EXPECTED TO GROW AT LEAST BY A MID-SINGLE-DIGIT PERCENTAGE FIGURE IN 2015

Based on these assumptions, Braas Monier expects revenues to grow at least by a mid-single-digit percentage figure, driven by the first-time inclusion of Cobert, which is expected to generate revenues of approx. EUR 38 million and contribute approx. EUR 5 million to Operating EBITDA (including synergies). Average selling price increases are expected to at least offset variable cost inflation.

From a cost perspective, management expects slight increases in input costs (raw materials and wage inflation). The currently low energy prices might have the potential to ease some variable cost inflation if they were to stay at these levels throughout the year. Revenue growth together with an on-going focus on strict cost control will further drive growth in the Company's profits.

## FUTURE GROWTH SUPPORTED BY VALUE-ACCRETIVE M&A AND PRODUCT INNOVATION

Upon completion of the acquisition of Golden Clay Industries (GCI) in Malaysia the business in the Asia-Pacific region will be strengthened further in H2 2015. In the context of additional potential bolt-on acquisitions, active discussions are currently held in a number of countries.

Following the successful product launch of WrapTec in Denmark, market research in Europe has been intensified in the course of the second quarter of 2015 to extend the product's offering to further markets. Product launches in further countries such as the United Kingdom are scheduled for Q4 2015.

Sustaining Capex is expected to be at a level of around EUR 62 million excluding carry-over of EUR 5 million from 2014. In the light of the macro-economic development in some countries, management has re-evaluated a number of intended growth projects. Projects which no longer fulfill the strictly required internal hurdle rates based on the current business outlook were postponed (e.g. the relocation of a plant in China) or further optimised. In several cases, this led to either a reduction or a postponement of Capex needs. In 2015, additional Capex for future growth projects will thus amount to approx. EUR 6 million, approx. EUR 2 million less than originally expected.

The strong cash flows generated by the operating business should continue to allow us to achieve consistent and ambitious growth, both organically and through acquisitions, with an unerring focus on return on invested capital while being ever mindful of the Group's net debt ratio and its dividend policy.

# INTERIM CONSOLIDATED FINANCIAL STATEMENTS

## CONSOLIDATED INCOME STATEMENT FOR THE FIRST SIX MONTHS 2015

(EUR thousand)	Q2 2015	Q2 2014	HI 2015	HI 2014
Revenues	334,923	315,288	586,002	565,323
Cost of sales	-233,542	-217,131	-423,656	-406,813
<b>Gross profit</b>	<b>101,381</b>	<b>98,157</b>	<b>162,346</b>	<b>158,510</b>
Selling expenses	-38,955	-38,013	-79,393	-77,315
Administrative expenses	-23,916	-23,579	-49,657	-48,582
Other operating income	840	1,290	6,838	1,798
Other operating expenses	-3,454	-570	-5,179	-1,012
Restructuring expenses	0	0	0	0
Impairments	-665	0	-665	0
Reversal of impairments	0	531	0	531
Result from associates and joint ventures	313	179	447	342
<b>Earnings before interest and taxes (EBIT)</b>	<b>35,544</b>	<b>37,995</b>	<b>34,737</b>	<b>34,272</b>
Finance income	1,700	14,741	4,485	16,176
Finance costs	-12,154	-22,721	-24,966	-42,679
<b>Earnings before taxes (EBT)</b>	<b>25,090</b>	<b>30,015</b>	<b>14,256</b>	<b>7,769</b>
Income taxes	-8,089	-9,198	-4,596	-2,555
<b>Profit (loss) for the year</b>	<b>17,001</b>	<b>20,817</b>	<b>9,660</b>	<b>5,214</b>
<b>Thereof attributable to:</b>				
Equity holders of the parent company	17,049	20,854	9,765	5,383
Non-controlling interests	-48	-37	-105	-169
Basic earnings per share (in EUR)	0.44	0.92	0.25	0.27
Diluted earnings per share (in EUR)	0.44	0.92	0.25	0.27



January – June 2015

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE FIRST SIX MONTHS 2015

(EUR thousand)	Q2 2015	Q2 2014	HI 2015	HI 2014
<b>Profit (loss) for the year</b>	17,001	20,817	9,660	5,214
Other comprehensive income				
<i>Items that will never be reclassified to profit or loss:</i>				
Actuarial gains and losses on pension plans	61,200	-25,266	17,000	-25,266
Income tax effect	-19,781	7,093	-5,481	7,093
Foreign exchange differences	-3,183	1,534	15,373	1,159
Foreign exchange differences from at-equity accounted investments	-96	-32	298	-34
Income tax effect foreign exchange differences	-149	-337	67	-573
Cash flow hedges - effective portion of changes in fair value	4,819	0	3,458	0
Income tax effect cash flow hedge	-1,410	0	-1,011	0
<b>Other comprehensive income for the period, net of tax</b>	<b>41,400</b>	<b>-17,008</b>	<b>29,704</b>	<b>-17,621</b>
<b>Total comprehensive income for the period, net of tax</b>	<b>58,401</b>	<b>3,809</b>	<b>39,364</b>	<b>-12,407</b>
Thereof attributable to:				
Equity holders of the parent company	58,412	3,756	39,240	-12,142
Non-controlling interests	-11	53	124	-265

January – June 2015

## CONSOLIDATED CASH FLOW STATEMENT FOR THE FIRST SIX MONTHS 2015

(EUR thousand)	Q2 2015	Q2 2014	HI 2015	HI 2014
<b>Profit (loss) for the period</b>	<b>17,001</b>	<b>20,817</b>	<b>9,660</b>	<b>5,214</b>
Income taxes	8,089	9,198	4,596	2,555
Financial result	10,454	7,980	20,481	26,503
<b>EBIT</b>	<b>35,544</b>	<b>37,995</b>	<b>34,737</b>	<b>34,272</b>
Adjustments for:				
Amortisation, depreciation	22,001	22,999	44,367	47,659
(Reversal of) Impairment losses on non-current assets, net	665	-531	665	-531
(Gains) / losses on the disposal of non-current assets	-256	-4	-256	-4
(Gains) / losses on the sale of equity investments	0	0	-1,683	0
Result from associates and joint ventures	-313	-179	-447	-342
Dividends received	1	0	570	0
Interest and finance fees paid	-9,345	-33,959	-18,753	-43,502
Interest received	243	338	366	547
Net income tax paid	-4,615	-3,872	-7,910	-4,616
Change in provisions	-7,034	-10,784	-12,854	-23,082
Change in working capital				
Change in inventories	-5,854	-15,994	-35,310	-42,756
Change in trade and other receivables	-23,618	-15,160	-51,379	-35,658
Change in trade and other payables	26,020	9,809	2,384	244
<b>Net cash from / (used in) operating activities</b>	<b>33,439</b>	<b>-9,342</b>	<b>-45,503</b>	<b>-67,769</b>
Investments in intangible assets and property, plant and equipment	-11,277	-11,847	-25,719	-18,151
Acquisition of consolidated companies less cash received	-1,598	-2	-28,584	-2
Proceeds from the disposal of property, plant and equipment and intangible assets	1,662	1,272	1,736	1,383
Proceeds from the disposal of subsidiaries and other financial assets	0	4	1,685	273
<b>Net cash used in investing activities</b>	<b>-11,213</b>	<b>-10,573</b>	<b>-50,882</b>	<b>-16,497</b>
<b>Net cash used in / (from) operating and investing activities</b>	<b>22,226</b>	<b>-19,915</b>	<b>-96,385</b>	<b>-84,266</b>
Repayment of borrowings	0	-656,533	0	-656,533
Proceeds from loans and borrowings	9,496	600,658	10,267	600,765
Proceeds from capital increases	0	105,967	0	105,987
Dividends paid	-11,750	-2,625	-11,750	-2,625
<b>Net cash from / (used in) financing activities</b>	<b>-2,254</b>	<b>47,467</b>	<b>-1,483</b>	<b>47,594</b>
<b>Change in cash and cash equivalents</b>	<b>19,972</b>	<b>27,552</b>	<b>-97,868</b>	<b>-36,672</b>
<b>Cash and cash equivalents at the beginning of the period</b>	<b>66,220</b>	<b>143,028</b>	<b>180,940</b>	<b>207,481</b>
Effect of exchange rate fluctuations on cash and cash equivalents	-321	8	2,799	-221
<b>Cash and cash equivalents at the end of the period</b>	<b>85,871</b>	<b>170,588</b>	<b>85,871</b>	<b>170,588</b>

January – June 2015

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS OF 30 JUNE 2015

(EUR thousand)	30 Jun 2015	31 Dec 2014
<b>Non-current assets</b>		
Goodwill	43,122	42,528
Other intangible assets	236,845	234,719
Property, plant and equipment	632,087	617,416
Investments accounted for using the equity method	8,650	8,557
Other financial assets	5,164	5,283
Other non-current assets	2,487	2,551
Deferred tax assets	34,280	37,522
<b>Total non-current assets</b>	<b>962,635</b>	<b>948,576</b>
<b>Current assets</b>		
Inventories	249,351	200,890
Trade accounts receivables	153,610	100,684
Other current assets	37,142	30,753
Cash and cash equivalents	85,871	180,940
Assets held for sale	1,321	2,085
<b>Total current assets</b>	<b>527,295</b>	<b>515,352</b>
<b>Total assets</b>	<b>1,489,930</b>	<b>1,463,928</b>
<b>Equity</b>		
Subscribed capital	392	392
Additional paid-in capital	391,270	403,020
Reserves	-12,145	-30,101
Retained earnings	-260,642	-282,010
<b>Total equity attributable to the shareholders of the parent company</b>	<b>118,875</b>	<b>91,301</b>
Non-controlling interests	1,749	1,625
<b>Total equity</b>	<b>120,624</b>	<b>92,926</b>
<b>Non-current liabilities</b>		
Long-term provisions for pension liabilities and similar obligations	379,469	395,848
Deferred tax liabilities	8,910	8,741
Long-term portion of provisions for other risks	89,389	89,405
Long-term loans and borrowings	503,227	501,033
Long-term tax liabilities	24,809	24,274
Other long-term liabilities	6,967	11,516
<b>Total non-current liabilities</b>	<b>1,012,771</b>	<b>1,030,817</b>
<b>Current liabilities</b>		
Trade accounts payable	124,931	116,849
Short-term tax liabilities	43,056	28,549
Short-term portion of provisions for other risks	33,970	41,911
Short-term loans and borrowings	18,861	12,442
Other short-term liabilities	135,717	140,434
<b>Total current liabilities</b>	<b>356,535</b>	<b>340,185</b>
<b>Total equity and liabilities</b>	<b>1,489,930</b>	<b>1,463,928</b>

January – June 2015

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE FIRST SIX MONTHS 2015

## Attributable to equity holders of the parent company

(EUR thousand)	Subscribed capital	Additional paid-in capital	Hedging reserve	Foreign currency translation reserve	Retained earnings	Total	Non-controlling interests	Total equity
<b>Balance as of 1 January 2015</b>	<b>392</b>	<b>403,020</b>	<b>-5,717</b>	<b>-24,384</b>	<b>-282,010</b>	<b>91,301</b>	<b>1,625</b>	<b>92,926</b>
Actuarial gains and losses	0	0	0	0	11,519	11,519	0	11,519
Cash flow hedges – effective portion of changes in fair value	0	0	2,447	0	0	2,447	0	2,447
Foreign exchange effects	0	0	0	15,509	0	15,509	229	15,738
<b>Other comprehensive income</b>	<b>0</b>	<b>0</b>	<b>2,447</b>	<b>15,509</b>	<b>11,519</b>	<b>29,475</b>	<b>229</b>	<b>29,704</b>
Consolidated income for the period	0	0	0	0	9,765	9,765	-105	9,660
<b>Total comprehensive income</b>	<b>0</b>	<b>0</b>	<b>2,447</b>	<b>15,509</b>	<b>21,284</b>	<b>39,240</b>	<b>124</b>	<b>39,364</b>
Equity-settled share-based payments	0	0	0	0	84	84	0	84
Dividends paid	0	-11,750	0	0	0	-11,750	0	-11,750
<b>Balance as of 30 June 2015</b>	<b>392</b>	<b>391,270</b>	<b>-3,270</b>	<b>-8,875</b>	<b>-260,642</b>	<b>118,875</b>	<b>1,749</b>	<b>120,624</b>

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE FIRST SIX MONTHS 2014

## Attributable to equity holders of the parent company

(EUR thousand)	Subscribed capital	Additional paid-in capital	Foreign currency translation reserve	Retained earnings	Total	Non-controlling interests	Total equity
<b>Balance as of 1 January 2014</b>	<b>13</b>	<b>302,015</b>	<b>-22,111</b>	<b>-266,391</b>	<b>13,526</b>	<b>2,674</b>	<b>16,200</b>
Actuarial gains and losses	0	0	0	-18,173	-18,173	0	-18,173
Foreign exchange effects	0	0	648	0	648	-96	552
<b>Other comprehensive income</b>	<b>0</b>	<b>0</b>	<b>648</b>	<b>-18,173</b>	<b>-17,525</b>	<b>-96</b>	<b>-17,621</b>
Consolidated income for the period	0	0	0	5,383	5,383	-169	5,214
<b>Total comprehensive income</b>	<b>0</b>	<b>0</b>	<b>648</b>	<b>-12,790</b>	<b>-12,142</b>	<b>-265</b>	<b>-12,407</b>
Capital increase	379	105,608	0	0	105,987	0	105,987
Dividends paid	0	-2,625	0	0	-2,625	0	-2,625
<b>Balance as of 30 June 2014</b>	<b>392</b>	<b>404,998</b>	<b>-21,463</b>	<b>-279,181</b>	<b>104,746</b>	<b>2,409</b>	<b>107,155</b>

January – June 2015

WESTERN EUROPE<sup>(1)</sup>

(EUR thousand)	HI 2015	HI 2014	I2M 2014
External revenues	157,423	150,227	299,530
Inter-segments revenues	2,595	2,451	4,584
Revenues	160,018	152,678	304,113
year-to-year change	4.8%	8.0%	4.9%
Operating EBITDA <sup>(2)</sup>	24,356	22,774	43,250
in % of revenues	15.2%	14.9%	14.2%
Depreciation & amortisation	11,232	14,301	24,355
Result from associates	-131	161	235
Operating income <sup>(2)</sup>	12,992	8,634	19,130
in % of revenues	8.1%	5.7%	6.3%
Non-operating result <sup>(2)</sup>	0	4	4,470
EBIT	12,992	8,638	23,601
Capital expenditure <sup>(3)</sup>	2,825	2,983	13,094
Capital employed <sup>(2)/(4)</sup>	217,749	214,582	201,556
Return on capital employed <sup>(2)/(5)</sup>	-	-	9.5%
Volumes sold tiles in million m <sup>2</sup> <sup>(2)/(7)</sup>	10.3	10.5	20.7
Average number of employees <sup>(2)/(6)</sup>	1,318	1,287	1,289
Employees as of period ended <sup>(2)</sup>	1,320	1,283	1,303

(1) Incl. France, United Kingdom, the Netherlands, Belgium

(2) Non-IFRS-GAAP figure

(3) Represents additions to intangible assets and property, plant and equipment

(4) Defined as tangible assets plus inventories plus trade and other receivables minus total payables

(5) Operating income divided by average of opening and closing capital employed for the period

(6) Average number of employees determined on a monthly basis (also considering the beginning of the period)

(7) Unaudited supplementary information

CENTRAL, NORTHERN & EASTERN EUROPE<sup>(1)</sup>

(EUR thousand)	HI 2015	HI 2014	I2M 2014
External revenues	186,215	192,404	416,689
Inter-segments revenues	4,714	5,518	10,758
Revenues	190,929	197,922	427,447
year-to-year change	-3.5%	9.8%	-0.1%
Operating EBITDA <sup>(2)</sup>	25,485	28,965	72,167
in % of revenues	13.3%	14.6%	16.9%
Depreciation & amortisation	9,306	10,837	21,075
Result from associates	0	0	0
Operating income <sup>(2)</sup>	16,180	18,128	51,092
in % of revenues	8.5%	9.2%	12.0%
Non-operating result <sup>(2)</sup>	0	73	-1,072
EBIT	16,180	18,201	50,020
Capital expenditure <sup>(3)</sup>	5,085	2,273	14,342
Capital employed <sup>(2)/(4)</sup>	231,594	232,210	196,554
Return on capital employed <sup>(2)/(5)</sup>	-	-	25.4%
Volumes sold tiles in million m <sup>2</sup> <sup>(2)/(7)</sup>	12.2	12.5	27.7
Average number of employees <sup>(2)/(6)</sup>	1,513	1,524	1,526
Employees as of period ended <sup>(2)</sup>	1,512	1,543	1,513

(1) Incl. Germany, Norway, Sweden, Denmark, Finland, Estonia, Latvia, Lithuania, Poland, Russia, Ukraine

(2) Non-IFRS-GAAP figure

(3) Represents additions to intangible assets and property, plant and equipment

(4) Defined as tangible assets plus inventories plus trade and other receivables minus total payables

(5) Operating income divided by average of opening and closing capital employed for the period

(6) Average number of employees determined on a monthly basis (also considering the beginning of the period)

(7) Unaudited supplementary information

January – June 2015

SOUTHERN EUROPE<sup>(1)</sup>

(EUR thousand)	HI 2015	HI 2014	12M 2014
External revenues	92,343	79,059	183,235
Inter-segments revenues	770	619	1,243
Revenues	93,113	79,678	184,478
<i>year-to-year change</i>	16.9%	-4.4%	-7.0%
Operating EBITDA <sup>(2)</sup>	11,647	11,675	33,725
<i>in % of revenues</i>	12.5%	14.7%	18.3%
Depreciation & amortisation	11,444	9,870	19,497
Result from associates	0	0	0
Operating income <sup>(2)</sup>	203	1,805	14,228
<i>in % of revenues</i>	0.2%	2.3%	7.7%
Non-operating result <sup>(2)</sup>	-1,196	0	-5,707
EBIT	-993	1,805	8,521
Capital expenditure <sup>(3)</sup>	2,120	2,290	10,153
Capital employed <sup>(2)/(4)</sup>	156,040	142,010	115,371
Return on capital employed <sup>(2)/(5)</sup>	-	-	11.1%
Volumes sold tiles in million m <sup>2</sup> <sup>(2)/(7)</sup>	9.4	7.2	16.8
Average number of employees <sup>(2)/(6)</sup>	1,220	1,014	1,012
Employees as of period ended <sup>(2)</sup>	1,276	1,010	994

(1) Incl. Italy, Austria, Czech Republic, Slovakia, Hungary, Turkey, Romania, Slovenia, Croatia, Bosnia, Bulgaria, Serbia, Albania, Spain and Portugal (Spain and Portugal only 2015 included)

(2) Non-IFRS-GAAP figure

(3) Represents additions to intangible assets and property, plant and equipment

(4) Defined as tangible assets plus inventories plus trade and other receivables minus total payables

(5) Operating income divided by average of opening and closing capital employed for the period

(6) Average number of employees determined on a monthly basis (also considering the beginning of the period)

(7) Unaudited supplementary information

ASIA & AFRICA<sup>(1)</sup>

(EUR thousand)	HI 2015	HI 2014	12M 2014
External revenues	69,021	62,195	136,087
Inter-segments revenues	64	42	86
Revenues	69,085	62,237	136,173
<i>year-to-year change</i>	11.0%	-5.1%	0.7%
Operating EBITDA <sup>(2)</sup>	10,411	9,803	24,438
<i>in % of revenues</i>	15.1%	15.8%	17.9%
Depreciation & amortisation	4,776	4,577	9,792
Result from associates	0	13	14
Operating income <sup>(2)</sup>	5,636	5,239	14,660
<i>in % of revenues</i>	8.2%	8.4%	10.8%
Non-operating result <sup>(2)</sup>	-707	1	8,277
EBIT	4,929	5,240	22,937
Capital expenditure <sup>(3)</sup>	1,945	1,814	13,290
Capital employed <sup>(2)/(4)</sup>	45,497	28,009	37,629
Return on capital employed <sup>(2)/(5)</sup>	-	-	46.5%
Volumes sold tiles in million m <sup>2</sup> <sup>(2)/(7)</sup>	13.3	13.6	28.6
Average number of employees <sup>(2)/(6)</sup>	1,919	1,861	1,873
Employees as of period ended <sup>(2)</sup>	1,909	1,884	1,906

(1) Incl. Malaysia, China, Indonesia, India, Thailand and South Africa

(2) Non-IFRS-GAAP figure

(3) Represents additions to intangible assets and property, plant and equipment

(4) Defined as tangible assets plus inventories plus trade and other receivables minus total payables

(5) Operating income divided by average of opening and closing capital employed for the period

(6) Average number of employees determined on a monthly basis (also considering the beginning of the period)

(7) Unaudited supplementary information

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## CHIMNEYS &amp; ENERGY SYSTEMS

(EUR thousand)	HI 2015	HI 2014	I2M 2014
External revenues	76,728	78,471	169,953
Inter-segments revenues	858	1,313	3,025
Revenues	77,586	79,784	172,978
<i>year-to-year change</i>	-2.8%	0.2%	-4.7%
Operating EBITDA <sup>(1)</sup>	7,701	7,851	24,771
<i>in % of revenues</i>	9.9%	9.8%	14.3%
Depreciation & amortisation	4,894	5,072	10,058
Result from associates	0	0	0
Operating income <sup>(1)</sup>	2,807	2,779	14,713
<i>in % of revenues</i>	3.6%	3.5%	8.5%
Non-operating result <sup>(1)</sup>	0	567	1,384
EBIT	2,807	3,346	16,098
Capital expenditure <sup>(2)</sup>	1,639	2,265	5,818
Capital employed <sup>(1)/(3)</sup>	62,504	74,141	47,731
Return on capital employed <sup>(1)/(4)</sup>	-	-	27.3%
Chimneys sold in million m <sup>(1)/(6)</sup>	1.0	1.1	2.3
Average number of employees <sup>(1)/(5)</sup>	1,168	1,182	1,185
Employees as of period ended <sup>(1)</sup>	1,177	1,195	1,174

(1) Non-IFRS-GAAP figure

(2) Represents additions to intangible assets and property, plant and equipment

(3) Defined as tangible assets plus inventories plus trade and other receivables minus total payables

(4) Operating income divided by average of opening and closing capital employed for the period

(5) Average number of employees determined on a monthly basis (also considering the beginning of the period)

(6) Unaudited supplementary information

## CENTRAL PRODUCTS &amp; SERVICES

(EUR thousand)	HI 2015	HI 2014	I2M 2014
External revenues	4,272	2,968	5,786
Inter-segments revenues	44,871	51,139	93,568
Revenues	49,143	54,107	99,354
<i>year-to-year change</i>	-9.2%	12.4%	-3.1%
Operating EBITDA <sup>(1)</sup>	-1,962	-129	-2,952
Depreciation & amortisation	2,715	3,003	5,939
Result from associates	579	168	631
Operating income <sup>(1)</sup>	-4,099	-2,964	-8,260
Non-operating result <sup>(1)</sup>	2,923	5	1,879
EBIT	-1,176	-2,959	-6,381
Capital expenditure <sup>(2)</sup>	1,018	446	3,873
Capital employed <sup>(1)/(3)</sup>	36,641	37,636	42,819
Return on capital employed <sup>(1)/(4)</sup>	-	-	-17.0%
Volumes sold tiles in million m <sup>2</sup> <sup>(1)/(6)</sup>	n/a	n/a	n/a
Average number of employees <sup>(1)/(5)</sup>	411	415	415
Employees as of period ended <sup>(1)</sup>	412	418	411

(1) Non-IFRS-GAAP figure

(2) Represents additions to intangible assets and property, plant and equipment

(3) Defined as tangible assets plus inventories plus trade and other receivables minus total payables

(4) Operating income divided by average of opening and closing capital employed for the period

(5) Average number of employees determined on a monthly basis (also considering the beginning of the period)

(6) Unaudited supplementary information

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## RECONCILIATION

(EUR thousand)	HI 2015	HI 2014	I2M 2014
External revenues	0	0	0
Inter-segments revenues	0	0	0
Revenues	0	0	0
Operating EBITDA <sup>(1)</sup>	0	0	0
Depreciation & amortisation	0	0	0
Result from associates	0	0	0
Operating income <sup>(1)</sup>	0	0	0
Non-operating result <sup>(1)</sup>	0	0	0
EBIT	0	0	0
Capital expenditure <sup>(2)</sup>	0	1	2
Capital employed <sup>(1)/(3)</sup>	15,918	16,133	15,581
Return on capital employed <sup>(1)/(4)</sup>	-	-	-
Volumes sold tiles in million m <sup>2</sup> <sup>(1)/(6)</sup>	-0.5	-0.5	-1.0
Chimneys sold in million m <sup>(1)/(6)</sup>	0.0	0.0	0.0
Average number of employees <sup>(1)/(5)</sup>	0	0	0
Employees as of period ended <sup>(1)</sup>	0	0	0

(1) Non-IFRS-GAAP figure

(2) Represents additions to intangible assets and property, plant and equipment

(3) Defined as tangible assets plus inventories plus trade and other receivables minus total payables

(4) Operating income divided by average of opening and closing capital employed for the period

(5) Average number of employees determined on a monthly basis (also considering the beginning of the period)

(6) Unaudited supplementary information

## CONSOLIDATED INFORMATION ON REPORTABLE SEGMENTS

(EUR thousand)	HI 2015	HI 2014	HI 2014
External revenues	586,002	565,323	1,211,280
Inter-segments revenues	53,872	61,082	113,263
Revenues	639,874	626,405	1,324,543
Operating EBITDA <sup>(1)</sup>	77,637	80,939	195,400
Depreciation & amortisation	44,367	47,659	90,716
Result from associates	447	342	880
Operating income <sup>(1)</sup>	33,717	33,622	105,564
Non-operating result <sup>(1)</sup>	1,020	650	9,232
<i>(Reversal of) Impairment losses on non-current assets</i>	-665	531	2,521
<i>Restructuring expenses/income</i>	0	0	0
<i>Acquisitions and disposals of assets</i>	5,482	4	-4
<i>Litigation</i>	0	0	-141
<i>Others</i>	-3,797	115	6,856
EBIT	34,737	34,272	114,797
Capital expenditure <sup>(2)</sup>	14,632	12,072	60,571
Capital employed <sup>(1)/(3)</sup>	765,943	744,721	657,241
Return on capital employed <sup>(1)/(4)</sup>	-	-	15.5%
Volumes sold tiles in million m <sup>2</sup> <sup>(1)/(6)</sup>	44.7	43.2	92.8
Chimneys sold in million m <sup>(1)/(6)</sup>	1.0	1.1	2.3
Average number of employees <sup>(1)/(5)</sup>	7,547	7,282	7,299
Employees as of period ended <sup>(1)</sup>	7,606	7,333	7,300

(1) Non-IFRS-GAAP figure

(2) Represents additions to intangible assets and property, plant and equipment

(3) Defined as tangible assets plus inventories plus trade and other receivables minus total payables

(4) Operating income divided by average of opening and closing capital employed for the period

(5) Average number of employees determined on a monthly basis (also considering the beginning of the period)

(6) Unaudited supplementary information



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# NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS

## I. Reporting Entity

Braas Monier Building Group S.A. (hereinafter the "Company") is a Luxembourg financial holding company incorporated on October 7, 2009 under the name "Monier Participations S.à r.l." for an unlimited period subject to general company law. Subscribed capital corresponds to the amount disclosed by Braas Monier Building Group S.A., Luxembourg, in its separate financial statements.

The condensed consolidated interim financial statements of the Company as of the six months ended 30 June 2015 comprise the Company and its subsidiaries (together referred to as the "Group") and the Group's interests in associates and jointly controlled entities.

The Group's main activity involves the production of concrete and clay roof tiles as well as roof components and their global distribution. In addition, some Group companies develop, produce and sell chimney systems and trade in solar and insulation components.

The Company's accounting period begins on 1 January and ends on 31 December of each year.

The condensed consolidated interim financial statements of the Company for the reporting period ended 30 June 2015 were authorised for issue by the Board of Directors of the Company on 30 July 2015.

These interim financial statements are not audited.

## 2. Basis of Preparation

### A) STATEMENT OF COMPLIANCE

These condensed consolidated interim financial statements have been prepared in accordance with IAS 34 Interim Financial Reporting, as adopted in the EU, and do not include all of the information required for full annual financial statements. Therefore, these interim consolidated financial statements should be read in conjunction with the annual consolidated financial statements as of the year ended 31 December 2014.

The results for the first six months ending 30 June 2015 are not necessarily indicative of results to be expected for the entire year.

## B) JUDGEMENTS AND ESTIMATES

To a certain extent, the preparation of the condensed consolidated interim financial statements requires assumptions and estimates to be made which have an effect on the carrying amounts of recognized assets and liabilities, income and expenses and contingent assets and liabilities. The assumptions and estimates mainly relate to the determination of the entities to be included in consolidation, asset impairment testing, and the uniform Group-wide calculation of useful lives for property, plant and equipment. The impairment test in accordance with IAS 36 (Impairment of Assets) is generally performed annually at year-end or in case of indications of impairments (triggering events). The management has decided to postpone the relocation of a plant in China, therefore an impairment is indicated. There were no further indications of impairments in the first six months 2015 and in the corresponding period.

The assumptions and estimates are based on parameters which are derived from the information available at the time. In particular, the circumstances prevailing at the time of preparing the consolidated financial statements and assumptions regarding the realistic future development of the business environment were used to estimate the Company's future business performance. In case these conditions develop differently than assumed and beyond the control of management, the actual figures may differ from those anticipated. In preparing these condensed consolidated interim financial statements, the significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements as of the year ended 31 December 2014.

## C) SEASONALITY OF OPERATIONS

Climatic conditions such as cold spells, snow, heavy or prolonged rainfall have a negative effect on construction activities and demand for the Group's products. Demand for roofing as well as chimney products is seasonal (lower in the winter than in the summer months). Sales volumes recorded during the first and last quarter are lower than in the second and third quarters due to the negative impact of the weather on construction activities. Results for the first and fourth quarters of the year are therefore generally lower than those for the second and third quarters.

# 3. Significant accounting policies

The accounting policies applied by the Group in these condensed consolidated interim financial statements are the same as those applied by the Group in its consolidated financial statements as of the year ended 31 December 2014.

## 4. Impairments

The impairment of EUR 665k is attributable to the plant in China, which relocation is postponed (Segment Asia & Africa).

## 5. Share-based payment arrangement

In September 2014 the Group launched a stock option plan for Senior Management and selected key management personnel. The granting of the stock option plan (SOP) enhances the long-term orientation of the plan participants' compensation structures, resulting in a deep alignment with the shareholders' long-term interests and the incentive to achieve sustainable value creation after the IPO.

Under the SOP eligible employees are granted equity-settled stock options in four annual tranches and with an exercise price equalling the closing price of the shares of the Group preceding the date of grant. The stock options do not qualify for dividends. The granted overall plan volume should not exceed a maximum shareholders' dilution of around 5%. Depending on the achievement of ambitious performance hurdles the granted stock options vest during the last twelve months of the performance period of three years. Then, each option entitles the option's holder to purchase one share of the Company at exercise price (strike price) within an exercise period of three years.

The stock options vest via a four-steps exercise table. For a vesting of 50% (type 1 options) of the initial grant, a minimum share price increase of at least 15% is required. Another 15% (type 2 options) of the initial grant vests when a share price increase of 20%, while the next additional 15% (type 3 options) vest at a share price increase of 30%. For a remaining 20% (type 4 options) vesting of the initial grant, the share price has to increase by at least 40%. In each of the aforementioned cases, vesting is linked to the relevant share price hurdle being exceeded on 20 consecutive trading days within the last twelve months of the performance period of three years. The SOP considers a cap of 300% of the initial share price at grant. In case the minimum performance hurdle of 15% of the share price increase is not met, the granted tranches are subject to forfeiture. In addition, the SOP considers specific conditions with respect to good leavers/bad leavers.

In June 2015, a further grant on similar terms was offered to Senior Management and selected key management personnel (Tranche 2015). The number of granted stock options in 2015 amounts to 526,798, in addition to the first tranche with 624,304 stock options in 2014. The exercise price of the 526,798 stock options granted in the reporting period is EUR 24.35 (closing price at 25 June 2015).

The stock options were accounted for as equity-settled share-based payments in accordance with IFRS 2. The fair value of the stock options was determined using the Black-Scholes model at the grant date. For this purpose, the following parameters were applied:

#### STOCK OPTION PLAN – VALUATION PARAMETERS

	Tranche 2015	Tranche 2014
Share price at the grant date (in EUR)	24.35	17.00
Exercise price (in EUR)	24.35	22.30
Risk-free rate (in%)	0.82	0.77
Expected time to maturity (in years)	4.50	4.50
Expected volatility (in%)	27.32	20.60
Expected dividend yield (in%)	1.65	2.00

#### STOCK OPTION PLAN – FAIR VALUE AT GRANT DATE

in Euro per stock option	Tranche 2015	Tranche 2014
Type 1	4.47	0.92
Type 2	4.37	0.86
Type 3	4.13	0.73
Type 4	3.84	0.60

The expected volatility for the Tranche 2015 was determined based on the historical volatility rates average of 250 day volatility of the Group. According to IFRS 2, the volatility can be estimated on the basis of comparable listed companies if historical data of the Company do not exist.

The expense recognized for the first six months arising from equity-settled share-based payment transactions amounted to EUR 84 thousand (H1 2014: EUR 0 thousand).

The numbers and weighted-average exercise prices of share options under the stock option plan were as follows:

#### STOCK OPTION PLAN – RECONCILIATION OF OUTSTANDING SHARE OPTIONS

	Number of options 30 June 2015	Number of options 31 Dec 2014
Outstanding at 1 January	624,304	0
Exercised during the period	0	0
Expired during the period	0	0
Granted during the period	526,798	624,304
Outstanding at the end of the period	1,151,102	624,304
<b>Exercisable at the end of the period</b>	<b>0</b>	<b>0</b>

The options outstanding at 30 June 2015 had an exercise price in the range of EUR 22.30 to EUR 24.35 (2014: EUR 22.30) and a weighted-average contractual life of 5.6 years (2014: 5.7 years).

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As the performance hurdles mentioned above had not been met as at 30 June 2015, no potential ordinary shares were considered in conjunction with the calculation of diluted earnings per share, i.e. the earnings per share were not diluted due to the SOP.

## 6. Dividends paid

The dividends were declared and paid during the period and amounts to EUR 11,750 thousand (EUR 0.30 per share).

## 7. Provisions for pension liabilities and similar obligations

Provisions for pension liabilities have been determined on the basis of the actuarial valuation as of 31 December 2014. Based on this valuation, interest expenses and current service costs were posted on a pro-rata basis. These amounts were recognized as an increase of the pension liability. The Group usually recognises actuarial gains and losses in other comprehensive income at year-end. However, the management noticed that the discount rates increased significantly during the first six months 2015. In Germany, the discount rate increased by 0.25% from 2.05% (as of 31 December 2014) to 2.30% (as of 30 June 2015). The impact from this increase in discount rates on the value of the defined benefit obligation was determined based on the sensitivity information as being EUR 17.0 million. Also considering interest expenses, current service costs and benefit payments paid directly from the Group during the six months period ended 30 June 2015, the Group's defined pension liability decreased by EUR 16.4 million.

The actuarial gains in other comprehensive income for the first six months amount to EUR 17.0 million. The impact on Group's equity is partially offset by (deferred) income tax effects of EUR 5.5 million.

## 8. Acquisition of subsidiaries

On 15 January 2015, Braas Monier consummated the acquisition of 100% of the shares of the Spanish and Portuguese roof tile companies Cobert Tejas Iberica, S.L.U. in Spain (hereinafter Cobert Tejas Iberica) and CT-Cobert Telhas, S.A. in Portugal (hereinafter CT-Cobert Telhas). Both companies are consolidated at 1 January 2015, the effect of the 15 days between the date on which control is obtained and the start of the reporting period is immaterial.

The new business is included in the reporting segment Southern Europe.

In the six months to 30 June 2015, Cobert Tejas Iberica contributed revenue of EUR 8,786 thousand and loss of EUR 1,023 thousand and CT-Cobert Telhas contributed revenue of EUR 6,318 thousand and loss of EUR 1,138 thousand.

#### A. CONSIDERATION TRANSFERRED

The following table summarises the acquisition-date fair value of each major class of consideration transferred:

(EUR thousand)	Cobert Tejas Iberica	CT-Cobert Telhas
Cash	2,300	8,750
Settlement of acquired intercompany loans	9,200	7,950
<b>Total consideration transferred</b>	<b>11,500</b>	<b>16,700</b>

#### Settlement of acquired intercompany loans

Related to the acquisition of both Iberian companies the Group also acquired two inter-company loans from Uralita (former owner and seller). The intercompany loans amount to EUR 9,200 thousand (Cobert Tejas Iberica) and EUR 7,950 thousand (CT-Cobert Telhas).

#### B. ACQUISITION-RELATED COSTS

The Group incurred acquisition-related costs of EUR 854 thousand in the fiscal year 2014 relating to external legal fees and due diligence costs. These costs have been included in 'administrative expenses' in the 2014 annual consolidated statement of profit or loss and OCI. In 2015 no further acquisition-related costs have been incurred.

#### C. IDENTIFIABLE ASSETS ACQUIRED AND LIABILITIES ASSUMED

The following table summarises the recognised amounts of assets acquired and liabilities assumed at the date of acquisition:

(EUR thousand)	Cobert Tejas Iberica	CT-Cobert Telhas
Other Intangible assets	2,586	1,517
Property, plant and equipment	10,529	19,651
Other financial assets	10	115
Inventories	5,240	4,137
Trade accounts receivables and other current assets	2,880	2,920
Cash and cash equivalents	810	404
Deferred tax liabilities	-804	-531
Long-term liabilities to banks	-1,267	0
Long-term provisions for other risks	-1,085	-788
Trade accounts payable and other short-term liabilities	-7,422	-6,903
<b>Total identifiable net assets acquired</b>	<b>11,477</b>	<b>20,522</b>

Trade and other receivables comprised gross contractual amounts due of EUR 8,916 thousand (Cobert Tejas Iberica EUR 4,809 thousand and CT-Cobert Telhas EUR 4,107 thousand), of which EUR 3,116 thousand (Cobert Tejas Iberica EUR 1,929 thousand and CT-Cobert Telhas EUR 1,187 thousand) were expected to be uncollectible at the date of acquisition.

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## D. GOODWILL AND GAIN FROM BARGAIN PURCHASE

Goodwill and gain from bargain purchase arising from the acquisitions recognised as follows:

(EUR thousand)	Cobert Tejas Iberica	CT-Cobert Telhas
Total consideration transferred	11,500	16,700
Fair value of identifiable net assets	-11,477	20,522
<b>Goodwill / gain from bargain purchase (+/-)</b>	<b>23</b>	<b>-3,822</b>

The bargain purchase in Portugal arise because of the underlying economic reasons reflected in the higher measurement of assets (mainly PPE) compared to the consideration transferred. The plants in Portugal, especially Outiero, represents the state of the art in the clay tile industry and the consideration transferred was lower than the value of the assets acquired and the liabilities assumed at the date of acquisition.

## 9. Financial Instruments

The carrying amounts of the financial instruments are broken down by category pursuant to IAS 39, as are the fair values as of 30 June 2015:

### FINANCIAL INSTRUMENTS

(EUR thousand) 30 June 2015	Category pursuant to IAS 39	Book value	Fair value through profit or loss	Amortised acquisition cost	Fair value
Cash and cash equivalents	LaR	85,871	0	85,871	85,871
Trade receivables	LaR	153,610	0	153,610	153,610
Other assets	LaR	27,669	0	27,669	27,669
Other financial assets	LaR	3,115	0	3,115	3,115
Other financial assets	FA at FVtP/L	2,049	2,049	0	2,049
Non-current loans and borrowings	FLAC	503,227	0	503,227	517,193
Current loans and borrowings	FLAC	18,861	0	18,861	18,861
Trade payables	FLAC	124,931	0	124,931	124,931
Other current liabilities	FLAC	135,717	0	135,717	135,717
Other non-current liabilities	FLAC	1,868	0	2,189	1,868
Other non-current liabilities	n/a	5,099	5,099	0	5,099
<b>Aggregated according to categories as defined in IAS 39:</b>					
Loans and receivables	LaR	270,265	0	270,265	270,265
Financial assets at fair value through profit or loss	FA at FVtP/L	2,049	2,049	0	0
Financial liabilities measured at amortised cost	FLAC	784,604	0	784,925	798,570

Abbreviations used above

LaR	Loans and Receivables
FA at FVtP/L	Financial Assets at Fair Value through Profit or Loss
FLAC	Financial Liabilities measured at Amortised Cost
n/a (hedge)	not applicable (Derivatives with a hedging relationship)

The fair values of the financial assets and liabilities are presented at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale.

The following methods and assumptions were used to estimate the fair values:

- Cash and short-term deposits, trade receivables, trade payables, and other current liabilities approximate their carrying amounts largely due to the short-term maturities of these instruments.
- Long-term fixed-rate and variable-rate receivables/borrowings are evaluated by the Group based on such parameters as interest rates, specific country risk factors, a customer's individual creditworthiness and the risk characteristics of the financed project. Based on this evaluation, allowances are taken into account for expected losses on these receivables. As of 30 June 2015, the carrying amounts of such receivables, net of allowances, were not materially different from their calculated fair values.
- The Fair value of quoted notes and bonds is based on price quotations at the reporting date. The fair value of unquoted instruments, loans from banks and other financial liabilities, obligations under finance leases as well as other non-current financial liabilities is estimated by discounting future cash flows using rates currently available for debt on similar terms, credit risk and remaining maturities.
- The fair value of derivative financial instruments is determined using appropriate valuation methods on the basis of observable market information at the reporting date. To calculate the fair value of interest rate swaps, the future cash flows are discounted with the interest rates for the respective maturities. Embedded derivatives resulting from the early redemption option included in the Senior Secured Floating Rate Notes (FRN) are also measured using a discounted cash flow model. Within the model cash flows are generated in case in which the claims of the bonds are satisfied regularly as well as default case. Default probability is derived based on the latest rating of FRN. The generated risk adjusted cash flows are discounted with the risk free rate. The current market price of the FRN as of reporting date is subtracted from the net present value of cash flows to derive the value of derivatives.

#### **Fair value hierarchy**

As of 30 June 2015, the Group held the following financial instruments measured at fair value and used the following hierarchy for determining and disclosing their fair value by the valuation technique:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: inputs for the asset and liability that are not based on observable market data (unobservable inputs).

The Group does not hold any Level 3 financial instruments.



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<b>(EUR thousand)</b>				
<b>30 Jun 2015</b>	Level 1	Level 2	Level 3	<b>Total</b>
<b>Assets</b>				
Early redemption option FRN (embedded derivative)	0	2,049	0	2,049
<b>Liabilities</b>				
Interest rate swap (derivative with a hedging relationship)	0	5,099	0	5,099
<b>31 Dec 2014</b>				
	Level 1	Level 2	Level 3	<b>Total</b>
<b>Assets</b>				
Early redemption option FRN (embedded derivative)	0	2,265	0	2,265
<b>Liabilities</b>				
Interest rate swap (derivative with a hedging relationship)	0	8,517	0	8,517

During the reporting period ending 30 June 2015, no transfers between Level 1 and Level 2 fair value measurements, or any transfers into or out of Level 3 have occurred.

## 10. Related Party Transactions

Related parties of Braas Monier Building Group S.A. pursuant to IAS 24 are:

- Monier Holdings S.C.A. and Monier Holdings GP S.A.,
- Consenting first lien lenders who control Monier Holdings GP S.A.,
- Companies founded in the course of the implementation of the Management Equity Programme,
- Other consolidated affiliates of the Group,
- Joint ventures in which Braas Monier Building Group S.A. or any of its subsidiaries is a venture partner;
- Members of the Management Board and
- Associates.

Services provided to related parties principally include deliveries for production, development services, and financial services as well as legal and advisory services.

Mr Guy Harles, who serves as a Director on Company's Board of Directors is a partner of Arendt & Medernach. Arendt & Medernach provides our Group with legal services in relation to Luxembourg law.

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Mr Frank Przygodda and Mr Valery Beuken, members of the Board of Managers of Braas Monier Building Group Holding S.à r.l., are respectively a director and a manager of Alter Domus in Luxembourg. Alter Domus also provides management, domiciliation and other corporate services to the Group.

The following tables set out the total amount of transactions entered into with related parties:

## RELATED PARTIES

(EUR thousand)

Sales and services to/from related parties		Sales to related parties	Purchases from related parties	Receivables from related parties: end of period	Payables to related parties: end of period
Associates	I Jan - 30 Jun 2015	0	0	0	0
	I Jan - 30 Jun 2014	1	0	0	0
	I Jan - 31 Dec 2014	1	0	0	0
Joint ventures	I Jan - 30 Jun 2015	798	6,514	826	3,292
	I Jan - 30 Jun 2014	8	7,268	23	4,084
	I Jan - 31 Dec 2014	81	12,917	82	2,571
Direct/indirect/ultimate shareholder	I Jan - 30 Jun 2015	0	0	0	0
	I Jan - 30 Jun 2014	0	0	0	0
	I Jan - 31 Dec 2014	0	0	0	0

Financial receivables/payables concerning loans to/from related parties		Interests to related parties	Receivables concerning loans from related parties: end of period	Payables concerning loans to related parties: end of period
Joint ventures	30 Jun 2015	0	309	141
	30 Jun 2014	0	277	31
	31 Dec 2014	0	279	421
Non-consolidated companies	30 Jun 2015	0	0	1 256
	30 Jun 2014	0	0	1 275
	31 Dec 2014	0	0	1 275
Direct/indirect/ultimate shareholder	30 Jun 2015	0	0	0
	30 Jun 2014	0	3	0
	31 Dec 2014	0	0	0

The figures concerning purchases and receivables from and sales to relating parties shown in the table above are mainly linked to operating trading of roof products (tiles and components). The background of joint ventures financial receivables and payables are financing agreements with JV partners. Non-consolidated companies payables relate to a financing agreement between Monier S.A.S., France, and the dormant operating entity Grandes Tuileries de Roumazières S.A., France.

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## 11. Subsequent events

There were no events of material importance subsequent to the reporting period.

## 12. Assurance of legal representatives

In accordance with Article 4(2) c) of the Luxembourg law of 11 January 2008 on transparency requirements for issuers of securities, the undersigned confirm that to the best of their knowledge, the condensed set of financial statements covering the six-month period ended 30 June 2015, which has been prepared in accordance with IFRS, gives a true and fair view of the assets, liabilities, financial position and profit and loss of the Company and the undertakings included in the consolidation taken as a whole as required under Article 4(3) of the Transparency Law. Furthermore, the undersigned confirm that to the best of their knowledge, the interim management report covering the six-month period ended 30 June 2015 includes a fair review of important events that have occurred during the first six months of the current fiscal year, and their impact on the condensed set of financial statements, together with a description of the principal risks and uncertainties for the remaining six months of the current fiscal year.

Luxembourg, 5 August 2015



PEPYN DINANDT  
Chief Executive Officer



MATTHEW RUSSELL  
Chief Financial Officer

## FINANCIAL CALENDAR

04	November 2015	Nine-Month and Third Quarter Results for 2015
31	March 2016	Publication of the 2015 Annual Report
04	May 2016	Three-Month Results for 2016
11	May 2016	Annual General Meeting, Luxembourg
03	August 2016	Six-Month and Second Quarter Results for 2016
02	November 2016	Nine-Month and Third Quarter Results for 2016

## CONTACT INFORMATION ON THE COMPANY AND THE BRAAS MONIER BUILDING GROUP SHARE

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## BRAAS MONIER FINANCIAL REPORTS:

<http://www.braas-monier.com/>

Braas Monier Building Group >> Investor Relations >> Publications >> [Reports](#)

### Disclaimer

#### Forward-Looking Statement

This document contains forward-looking statements relating to the business, financial performance and results of Braas Monier Building Group S.A. (the 'Company') and/or the industry in which the Company operates. The words 'anticipate', 'assume', 'believe', 'estimate', 'expect', 'foresee', 'intend', 'may', 'plan', 'project', 'should' and similar expressions are used to identify forward-looking statements. Forward-looking statements are statements that are not historical facts; they include statements about the Company's beliefs and expectations and the assumptions underlying them. These statements are based on plans, estimates and projections as they are currently available to the management of the Company. Forward-looking statements therefore speak only as of the date they are made, and the Company undertakes no obligation to update any of them in light of new information or future events.

By their very nature, forward-looking statements involve risks and uncertainties. These statements are based on the Company's management's current expectations and are subject to a number of factors and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements. Actual results may differ from those set forth in the forward-looking statements as a result of various factors (including, but not limited to, future global economic conditions, changed market conditions affecting the building materials industry, intense competition in the markets in which we operate and costs of compliance with applicable laws, regulations and standards, diverse political, legal, economic and other conditions affecting our markets, and other factors beyond our control).

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